

Presbyterian Church (U.S.A.) Investment and Loan Program, Inc.  
100 Witherspoon Street, Louisville, Kentucky 40202-1396  
1-800-903-PILP (1-800-903-7457) or 502-569-5868  
<http://pilp.pcusa.org>



**FLORIDA OFFERING CIRCULAR**

**\$150,000,000 in Fixed and Adjustable Rate Term and Demand Notes  
\$50,000,000 in Denominational Accounts (See “The Offering” on page 10)**

*(The Program may issue up to this amount of its investment obligations (the “Notes”) throughout the fifty (50) states, the District of Columbia and Puerto Rico during the 12-month period ending April 30, 2025.)*

THESE SECURITIES ARE OFFERED PURSUANT TO A CLAIM OF EXEMPTION FROM REGISTRATION UNDER CHAPTER 517.051(9), FLORIDA STATUTES. THE PROGRAM IS REGISTERED WITH THE DEPARTMENT OF BANKING AND FINANCE AS AN ISSUER/DEALER. OFFERS AND SALES OF THESE SECURITIES WILL BE MADE ONLY THROUGH REPRESENTATIVES OF THE PROGRAM REGISTERED WITH THE DEPARTMENT OF BANKING AND FINANCE AS ASSOCIATED PERSONS OF THE PROGRAM.

THESE SECURITIES HAVE NOT BEEN RECOMMENDED BY ANY FEDERAL OR STATE SECURITIES COMMISSION OR REGULATORY AUTHORITY. FURTHERMORE, THE FOREGOING AUTHORITIES HAVE NOT CONFIRMED THE ACCURACY, ADEQUACY, TRUTHFULNESS, OR COMPLETENESS OF THIS DOCUMENT AND HAVE NOT PASSED UPON THE MERIT OR VALUE OF THESE SECURITIES, OR APPROVED, DISAPPROVED OR ENDORSED THE OFFERING. ANY REPRESENTATION TO THE CONTRARY IS A CRIMINAL OFFENSE.

IN MAKING AN INVESTMENT DECISION INVESTORS MUST RELY ON THEIR OWN EXAMINATION OF THE ISSUER AND THE TERMS OF THE OFFERING, INCLUDING THE DISCLOSURES, MERITS AND RISKS INVOLVED.

**THIS OFFER IS SUBJECT TO CERTAIN RISK FACTORS DESCRIBED HEREIN BEGINNING ON PAGE 7.**

The following investment obligations are offered by the Program under the terms described in “Description of Notes” beginning on page 22 (minimum investment is \$500):

**Fixed Rate Term Note** - A note with an interest rate that remains fixed throughout its term, with available terms of any period from six (6) to sixty (60) months.

**Adjustable Rate Term Note** - A note with an interest rate that may be adjusted on a monthly basis throughout its term, with available terms of any period from six (6) to sixty (60) months.

**Mission Market Fund Note** – A demand note with a tiered interest rate (based upon principal balance) that may be adjusted on a monthly basis, and which permits additions of principal and up to three (3) partial withdrawals per month at any time without any penalty or service fee upon written request (which may be required to be provided up to thirty (30) days in advance of any partial withdrawal). Both additions to and partial withdrawals must be made in minimum amounts of \$500.

**Denominational Accounts** – Fixed or adjustable rate demand or term (up to 60 months) investment obligations available only to Church Organizations (as such term is defined on page 5) with interest rates determined by agreement. For a general description, see under heading “Financing and Operational Activities.”

For current interest rates, please call the Program at 1-800-903-7457, or visit the Program’s Internet website, <http://pilp.pcusa.org>

Interest rates on all investment obligations, except Denominational Accounts, offered by the Program are established for each type and term according to a procedure set forth under “Description of Notes” beginning on page 22. **The Program reserves the right to change the method by which interest is determined or the frequency with which interest is paid to the Investor or added to the Notes. See “Description of Notes.”**

***NOTE: Investments offered by the Presbyterian Church (U.S.A.) Investment and Loan Program, Inc. are not bank deposits or obligations and are not insured by the Federal Deposit Insurance Corporation (FDIC), the Securities Investor Protection Corporation (SIPC) or any other federal or state agency.***

This Offering Circular is dated May 1, 2024.

The aggregate amount of the Notes being offered may be sold in any one or more of the offered categories.

This offering is not underwritten and no commission or discounts will be paid or provided by the Program in connection with the sale of Notes. The Program will receive 100% of the proceeds from the sale of the Notes. The Program will bear all expenses, including securities registration fees, printing, mailing, accounting fees and attorneys' fees, incurred in this offering which are estimated to be \$54,000.

No sinking fund or trust indenture will be used by the Program in conjunction with the issuance of the Notes. Investors must rely solely upon the financial condition of the Program for repayment of the Notes. The Notes are unsecured debts of the Program and are of equal priority with all other current indebtedness of the Program. The Program reserves the right to issue future obligations or obtain a line of credit secured by a first lien on its assets. The Program will not create, incur, or voluntarily permit any material lien upon any of its assets or otherwise incur material indebtedness having a prior claim to its assets or otherwise senior to the Notes. The term "material," as used in this paragraph, shall mean an amount which exceeds ten percent (10%) of the tangible assets (total assets less intangible assets as defined by U.S. GAAP as hereinafter defined) of the Program. The Notes are non-negotiable and may be assigned only upon the Program's prior written consent.

**THE NOTES ARE NOT SAVINGS OR DEPOSIT ACCOUNTS OR OTHER OBLIGATIONS OF A BANK AND ARE NOT INSURED BY THE FEDERAL DEPOSIT INSURANCE CORPORATION (FDIC), THE SECURITIES INVESTOR PROTECTION CORPORATION (SIPC), ANY STATE BANK OR INSURANCE FUND OR ANY OTHER GOVERNMENTAL AGENCY. THE PAYMENT OF PRINCIPAL AND INTEREST TO AN INVESTOR IN THE NOTES IS DEPENDENT UPON THE ISSUER'S FINANCIAL CONDITION. ANY PROSPECTIVE INVESTOR IS ENTITLED TO REVIEW THE ISSUER'S FINANCIAL STATEMENTS, WHICH SHALL BE FURNISHED AT ANY TIME DURING BUSINESS HOURS UPON REQUEST. THE NOTES ARE NOT OBLIGATIONS OF, NOR GUARANTEED BY, THE PRESBYTERIAN CHURCH (U.S.A.), THE GENERAL ASSEMBLY OF THE PRESBYTERIAN CHURCH (U.S.A.) OR ITS RELATED CORPORATIONS, PRESBYTERIAN CHURCH (U.S.A.), A CORPORATION, OR BY ANY CHURCH, SYNOD, PRESBYTERY, INSTITUTION OR AGENCY AFFILIATED WITH THE PRESBYTERIAN CHURCH (U.S.A.) (EXCEPT FOR THE ISSUER).**

**THE OFFER AND SALE OF THE NOTES IS LIMITED TO: (i) PERSONS (INCLUDING ENTITIES OR ARRANGEMENTS CONTROLLED BY, OWNED BY, OR EXISTING FOR THE BENEFIT OF SUCH PERSONS) WHO, PRIOR TO RECEIPT OF THIS OFFERING CIRCULAR, ARE MEMBERS OF, CONTRIBUTORS TO, OR PARTICIPANTS IN THE PRESBYTERIAN CHURCH (U.S.A.), THE PROGRAM, OR ANY PROGRAM, ACTIVITY OR ORGANIZATION WHICH CONSTITUTES A PART OF THE PRESBYTERIAN CHURCH (U.S.A.) (INCLUDING, BUT NOT LIMITED TO, THE GENERAL ASSEMBLY, SYNODS, PRESBYTERIES, AND CONGREGATIONS OF THE PRESBYTERIAN CHURCH (U.S.A.)), OR IN ANY RELIGIOUS ORGANIZATION THAT HAS A PROGRAMMATIC RELATIONSHIP WITH ANY OF THE FOREGOING, (ii) CONGREGATIONS AND SESSIONS OF CONGREGATIONS AFFILIATED WITH, AND RELIGIOUS ORGANIZATIONS THAT HAVE A PROGRAMMATIC RELATIONSHIP WITH, THE PRESBYTERIAN CHURCH (U.S.A.) (INCLUDING, BUT NOT LIMITED TO, THE GENERAL ASSEMBLY, SYNODS, PRESBYTERIES, AND CONGREGATIONS OF THE PRESBYTERIAN CHURCH (U.S.A.)) OR THE PROGRAM, OR (iii) ANY ANCESTOR, DESCENDANT OR SUCCESSOR IN INTEREST OF PERSONS DESCRIBED IN (i) AND (ii) ABOVE WHEN SUCH ANCESTOR, DESCENDANT OR SUCCESSOR IN INTEREST WOULD ONLY BE RENEWING A NOTE RECEIVED FROM OR ATTRIBUTABLE TO A NOTE RECEIVED FROM SUCH A PERSON.**

**NO PERSON HAS BEEN AUTHORIZED TO GIVE ANY INFORMATION OR TO MAKE ANY REPRESENTATION IN CONNECTION WITH THIS OFFERING OTHER THAN THOSE CONTAINED IN THIS OFFERING CIRCULAR AND, IF GIVEN OR MADE, SUCH INFORMATION OR REPRESENTATION MUST NOT BE RELIED ON AS HAVING BEEN MADE OR AUTHORIZED BY THE PROGRAM.**

**THESE SECURITIES ARE ISSUED PURSUANT TO A CLAIM OF EXEMPTION FROM REGISTRATION UNDER SECTION 3(a)(4) OF THE FEDERAL SECURITIES ACT OF 1933. A REGISTRATION STATEMENT RELATING TO THESE SECURITIES HAS NOT BEEN FILED WITH THE UNITED STATES SECURITIES AND EXCHANGE COMMISSION.**

**THESE SECURITIES ARE SUBJECT TO RESTRICTIONS ON TRANSFERABILITY AND RESALE AND MAY NOT BE TRANSFERRED OR RESOLD EXCEPT WITH THE PROGRAM'S WRITTEN CONSENT AND AS PERMITTED UNDER THE SECURITIES ACT OF 1933, AS AMENDED, AND THE APPLICABLE STATE SECURITIES LAWS, PURSUANT TO REGISTRATION OR EXEMPTION THEREFROM.**

**INVESTORS ARE ENCOURAGED TO CONSIDER THE CONCEPT OF INVESTMENT DIVERSIFICATION WHEN DETERMINING THE AMOUNT OF NOTES THAT WOULD BE APPROPRIATE FOR THEM IN RELATION TO THEIR OVERALL INVESTMENT PORTFOLIO AND PERSONAL FINANCIAL NEEDS.**

**THE FOREGOING STATEMENTS AND CERTAIN OTHER PORTIONS OF THIS OFFERING CIRCULAR ARE USED BECAUSE STATE LAW REQUIRES SUCH OF ALL ISSUERS OF SECURITIES, AND THE LANGUAGE USED IS GENERALLY SIMILAR TO THAT USED BY ALL ISSUERS.**

### **FORWARD LOOKING STATEMENTS**

Investment in the securities to be issued by the Program involves certain risks. Prospective Investors are encouraged to review all the materials contained in this Offering Circular and to consult their own attorneys and financial advisors.

This Offering Circular includes “forward-looking statements” within the meaning of the federal and state securities laws. Statements about the Program and its expected financial position, business and financing plans are forward-looking statements. Forward-looking statements can be identified by, among other things, the use of forward-looking terminology such as “believes,” “expects,” “may,” “will,” “should,” “seeks,” “pro forma,” “anticipates,” “intends,” “projects,” or other variations or comparable terminology, or by discussions of strategy or intentions. Although the Program believes that the expectations reflected in its forward-looking statements are reasonable, the Program cannot assure any Investor that the Program’s expectations will prove to be correct. Forward-looking statements are necessarily dependent upon assumptions, estimates and data that may be incorrect or imprecise and involve known and unknown risks, uncertainties and other factors. Accordingly, prospective Investors should not consider the Program’s forward-looking statements as predictions of future events or circumstances. A number of factors could cause the Program’s actual results, performance, achievements or industry results to be materially different from any future results, performance or achievements expressed or implied by the Program’s forward-looking statements. These factors include, but are not limited to: changes in economic conditions in general and in the Program’s business; changes in prevailing interest rates and the availability of and terms of financing to fund the Program’s business; changes in the Program’s capital expenditure plans; and other factors discussed in this Offering Circular. Given these uncertainties, prospective Investors should not rely on the Program’s forward-looking statements in making an investment decision. The Program disclaims any obligation to update Investors on any factors that may affect the likelihood of realization of the Program’s expectations. All written and oral forward-looking statements attributable to the Program, including statements before and after the date of this Offering Circular, are deemed to be supplements to this Offering Circular and are incorporated herein and are expressly qualified by these cautionary statements.

Although the Program believes that the forward-looking statements are reasonable, prospective Investors should not place undue reliance on any forward-looking statements, which speak only as of the date made. Prospective Investors should understand that the factors discussed under “**RISK FACTORS**” could affect the Program’s future results and performance. This could cause those results to differ materially from those expressed in the forward-looking statements.

## TABLE OF CONTENTS

	<u>Page</u>
COVER PAGE .....	1
TABLE OF CONTENTS .....	4
DEFINITIONS .....	5
SUMMARY OF OFFERING .....	6
RISK FACTORS .....	7
THE OFFERING .....	10
HISTORY AND OPERATIONS .....	10
Presbyterian Church (U.S.A.).....	10
Presbyterian Church (U.S.A.) Investment and Loan Program, Inc. ....	12
USE OF PROCEEDS .....	13
DESCRIPTION OF PROPERTY .....	13
FINANCING AND OPERATIONAL ACTIVITIES .....	13
Outstanding Notes and Denominational Accounts Payable .....	14
Outstanding Loans Receivable .....	15
LENDING ACTIVITIES .....	15
Supporting Investment Requirement .....	17
Rebate Policy.....	17
Loans by Geographic Region .....	18
Material Loans and Loan Delinquencies .....	18
Allowance for Credit Losses .....	19
INVESTING ACTIVITIES .....	19
SELECTED FINANCIAL DATA .....	19
Management’s Financial Summary .....	20
DESCRIPTION OF NOTES .....	22
Interest.....	22
Fixed Rate Term Notes.....	23
Adjustable Rate Term Notes .....	23
Mission Market Fund Note.....	24
Maturity/Automatic Rollover .....	24
Program’s Early Redemption Right .....	24
Withdrawal and Early Withdrawal Penalties.....	24
Excess Monthly Withdrawal Service Fee (Mission Market Fund Notes Only) .....	25
Unsecured General Obligation Status of Notes .....	25
Additional Information.....	25
PLAN OF DISTRIBUTION .....	25
TAX ASPECTS .....	26
LITIGATION AND OTHER MATERIAL TRANSACTIONS .....	26
MATERIAL AFFILIATED/RELATED PARTY TRANSACTIONS .....	26
MANAGEMENT .....	27
Organizational Structure.....	27
Directors and Officers .....	27
Management Services.....	30
Remuneration .....	31
LEGAL MATTERS .....	31
FINANCIAL STATEMENTS .....	31
INVESTOR REPORTS .....	32
INDEPENDENT AUDITORS .....	32
INDEPENDENT AUDITOR’S REPORT .....	33
AUDITED FINANCIAL STATEMENTS .....	
Statements of Financial Position .....	35
Statements of Activities and Changes in Net Assets Without Donor Restrictions .....	36
Statements of Cash Flows .....	37
Notes to Financial Statements .....	38

## DEFINITIONS

The terms defined below apply to all portions of this Offering Circular except the Financial Statements and the Notes to Financial Statements, which must be read in the context of the terms separately defined therein.

**Adjustable Rate Term Note** - See “Description of Notes.”

**Church Corporation** - The Presbyterian Church (U.S.A.), A Corporation, the principal corporation of the General Assembly of PCUSA.

**Church Development Activities** - The acquisition of facilities or sites in conjunction with the construction of facilities or contiguous to an existing facility, construction of a new facility on a site already owned, renovation or expansion of existing facilities, and refinancing or consolidation of existing debt incurred for any of the preceding purposes for qualifying PCUSA congregations, governing bodies, and related theological and educational institutions or ministries to aid development and effectuate the mission of PCUSA.

**Church Loan Program** - an existing loan program of the Church Corporation funded by endowment funds established to provide loans primarily to congregations, and occasionally to presbyteries, for church development. See “History and Operations.”

**Church Organizations** - Organizations or administrative instrumentalities affiliated and identified with PCUSA, excluding congregations and Sessions of congregations.

**Cost of Funds** - The weighted average interest rate paid on the outstanding Notes and Denominational Accounts calculated by computing the annualized interest expense on all the outstanding Notes and Denominational Accounts, divided by the average balance of the outstanding Notes and Denominational Accounts payable.

**Denominational Accounts** – Interest bearing, short and intermediate term obligations of the Program held by Church Organizations. See “Financing and Operational Activities.”

**Fixed Rate Term Note** - See “Description of Notes.”

**Invested Funds** - Funds of the Program not immediately needed for operations or Loans and invested as described in the “Financing and Operational Activities” and “Investing Activities” sections.

**Investor (or Purchaser)** – (i) a person (including entities or arrangements controlled by, owned by, or existing for the benefit of such a person) who purchases Notes who, prior to the receipt of the Offering Circular, is a member of, contributor to, or participant in PCUSA, the Program or any program, activity or organization which constitutes a part of PCUSA (including, but not limited to, the General Assembly, the synods, presbyteries, and congregations of the PCUSA), or in any religious organization that has a programmatic relationship with any of the foregoing, (ii) congregations and sessions of congregations affiliated with, and religious organizations that have a programmatic relationship with, PCUSA (including, but not limited to, the General Assembly, the synods, presbyteries, and congregations of the PCUSA) or the Program, and (iii) any ancestor, descendant or successor in interest of persons described in (i) or (ii) above when such ancestor, descendant or successor in interest would only be renewing a Note received from or attributable to a Note received from such a person.

**Loan** - Adjustable interest rate loan originated by the Program to qualifying Related Entities for Church Development Activities. See “Lending Activities.”

**Mission Market Fund Note** - See “Description of Notes.”

**Note** - Term or demand unsecured debt obligation, issued by the Program, offered herein. For a further description of the terms of the Notes, see “Description of Notes.”

**Offering Circular** - This disclosure document prepared by the Program.

**PCUSA** - Presbyterian Church (U.S.A.), a national Protestant religious denomination composed of Reformed Christians who have agreed to conduct their worship and other religious activities in conformity with the PCUSA Constitution.

**Program** - Presbyterian Church (U.S.A) Investment and Loan Program, Inc.

**Purchaser** - See “Investor.”

**Related Entities** - The PCUSA congregations, governing bodies, agencies, and theological and educational institutions or ministries related to PCUSA.

**U.S. GAAP** - Generally Accepted Accounting Principles in the United States as established by the Financial Accounting Standards Board (FASB), under the FASB Accounting Standards Codification (ASC).

### **SUMMARY OF OFFERING**

The following is a summary of the Program’s offering and contains only selected information. This summary does not contain all of the information that a potential Investor should consider before investing. The information provided in this summary should be read in conjunction with the detailed information contained in this Offering Circular, including the Program’s audited financial statements.

1. The Program may issue up to One Hundred Fifty Million Dollars (\$150,000,000) of its Notes throughout the fifty (50) states, the District of Columbia and Puerto Rico during the 12-month period ending April 30, 2025. This amount may be issued in any one or more of the types of Notes provided that no more than Five Hundred Thousand Dollars (\$500,000) of new Term Notes only will be issued in the State of Washington.
2. The Program is a Pennsylvania nonprofit corporation and is exempt from federal income taxation under Section 501(c)(3) of the Internal Revenue Code of 1986, as amended, and is not a “private foundation.”
3. The Program offers and sells Notes to Investors to make funds available for Loans for Church Development Activities.
4. Notes offered pursuant to this Offering Circular bear a fixed or variable rate of interest and have maturities ranging from six (6) months to sixty (60) months (except in the case of Mission Market Fund Notes which are demand obligations).
5. Interest payable on Notes is taxable to the Investor, except when such Notes are held in an IRA, in the year in which such interest is paid or credited.
6. At maturity, unless the Investor elects to redeem a Note, such Note will automatically renew for a term equal to the prior term at the then current interest rate for such Note.
7. The Program’s loan portfolio consists of Loans made to congregations, governing bodies, and other qualifying Related Entities. The ability of each borrowing congregation to repay its Loan generally depends upon the contributions received from its members. The number of members of each congregation and its revenue is likely to fluctuate. The Program must rely on the borrower’s or guarantor’s continued financial viability for repayment of Loans. If a borrower or guarantor experiences a decrease in contributions or revenues, payments on that Loan may be adversely affected. Generally, Presbyteries, and in some cases Synods, are either co-obligors or guarantors on Loans made to particular churches and other qualifying Related Entities.
8. The Program will use the proceeds from the sale of its Notes to carry on Church Development Activities by making Loans to congregations, governing bodies, and other Related Entities. Any Note proceeds not used as described above will be invested pursuant to the Program’s investment policies. Any such Invested Funds invested in readily marketable securities are subject to various market risks which may result in losses if market values of investments decline.

9. Below is a summary in tabular form of certain selected financial data with respect to the Program’s operations for its most recent fiscal year. This data has been compiled by management from the Program’s audited financial statements, and it should be read in conjunction with the most recent audited financial statements of the Program which begin on page 33.

<u>Description of Selected Financial Data of the Program</u>	<u>12/31/2023</u>
Cash and cash equivalents .....	\$ 4,958,971
Loans, net of allowance for credit losses.....	\$ 110,204,666
Unsecured Loans receivable.....	\$ 125,898
As a percentage of Loans, net.....	0.11%
Loan delinquencies 90 days or more past due as a percentage of Loans, net.....	0.00%
Investments .....	\$ 8,632,222
Total Assets .....	\$ 124,639,949
Notes payable to Investors .....	\$ 58,756,298
Note redemptions	
for the year then ended .....	\$ 9,953,779
Denominational (Depository) Accounts payable.....	\$ 43,961,692
Net assets without donor restrictions.....	\$ 20,528,863
Change in net assets without donor restrictions for the year then ended .....	\$ 1,587,684

## RISK FACTORS

1. **Unsecured and Uninsured General Obligations.** The Notes are general obligations of the Program, a nonprofit corporation formed July 31, 1995. Investors are dependent solely upon the financial condition of the Program for repayment of principal and interest on the Notes. The Notes are unsecured and are not insured.

2. **No Sinking Fund or Trust Indenture.** No sinking fund or trust indenture has been or will be established. The absence of a sinking fund and trust indenture may adversely affect the Program’s ability to repay the Notes.

3. **Senior Secured Indebtedness.** The Program currently has not issued any secured obligations and, therefore, the Notes are of equal priority with all other current indebtedness of the Program. However, the Program reserves the right to issue future obligations, or obtain a line of credit, secured by a first lien on its assets in an amount not to exceed ten percent (10%) of the tangible assets of the Program (total assets less intangible assets as defined by U.S. GAAP). If the Program does incur any senior secured indebtedness, then repayment of such indebtedness will have priority in the Program’s assets over all other unsecured creditors of the Program, including Investors. The Program currently has a \$3,000,000 unsecured line of credit from PNC Bank, N.A., and, as of December 31, 2023, the Program had no outstanding balance on the line of credit.

4. **No Public Market for Notes.** No public market exists for the Notes and none will develop. Therefore, Investors should consider the purchase of a Note as an investment for the full term of the Note.

5. **Liquidity.** It is the Program’s practice to maintain at all times an aggregate operating and reserve liquidity of cash, cash equivalents, readily marketable securities and immediately available funds through a line of credit, equal to at least 8% of the Program’s principal balance of all outstanding Notes and Denominational Accounts. In 2023 the Program maintained, and plans to continue to maintain in 2024, cash and Invested Funds in an amount equal to or in excess of this practice. There can be no assurance, however, that such practice will be continued in the future. The current investment policy of the Program restricts Invested Funds to obligations of the U.S. Government and U.S. Agencies, Certificates of Deposit (CD’s), Corporate Issues rated A or better, Commercial Paper rated A-1 or A-2, Variable Rate Demand Notes, Money Market funds or comparable investment vehicles with like investments, Domestic Equities, Non-U.S. Equities, and some Alternatives. Any such Invested Funds are subject to various market and liquidity risks which may result in losses if market values of investments decline, and a material decline in market value of such investments, or a material inability to liquidate certain Invested Funds, may affect the Program’s ability to pay its Note obligations.

6. **No Guarantee of Future Offerings.** There can be no assurance that the Program will continue to offer and sell Notes in the future. See “Financing and Operational Activities.”

7. **Tax Consequences.** Investors will not receive a charitable deduction upon the purchase of a Note, and interest paid or payable on the Notes will be taxable as ordinary income to an Investor regardless of whether the interest is paid directly to the Investor or retained and compounded. If interest paid is below the market rate of interest, the Internal Revenue Service may impute income up to the market interest rate level. The Internal Revenue Service may exempt loans, including gift loans to charitable organizations, if the amount does not exceed \$250,000. See “Tax Aspects.”

8. **Loan Collection Risks.** The Program’s loan portfolio consists of Loans made to congregations, governing bodies, and other qualifying Related Entities. The ability of each borrowing congregation to repay its Loan generally depends upon the contributions received from its members. The number of members of each congregation and its revenue is likely to fluctuate. The Program must rely on the borrower’s or guarantor’s continued financial viability for repayment of Loans. If a borrower or guarantor experiences a decrease in contributions or revenues, payments on that Loan may be adversely affected. Contributions may decline for a variety of reasons including, but not limited to, the impact of a softening economy, increased job losses or other economic difficulties encountered by church members, and/or a decline in the business prospects of donors. Generally, presbyteries, and in some cases synods, are either co-obligors or guarantors on Loans made to particular churches and other qualifying Related Entities. There is no assurance that any such guarantees will be sufficient to repay the amounts owed by the churches to the Program under the Loans. See “Lending Activities.”

9. **Special Purpose of Borrower Properties.** Although the Loans made by the Program are primarily secured by a first mortgage on the borrower’s property with loan-to-value ratios not exceeding 80%, typically such property is improved for church, charitable or educational uses and may have a lower fair market value than general purpose properties. As a result, there is no assurance that such properties can be sold for an amount that will be sufficient to repay the amounts owed by borrowers to the Program under the Loans.

10. **Loan Policies.** The relationship of the Program to its borrowers and Loan delinquencies cannot be compared to that of a normal commercial lender. Recognizing the relationship to its borrowers, the Program’s loan eligibility and approval criteria may be more flexible than might be applied by a normal commercial lender. In addition, in view of the relationship to its borrowers, the Program may be willing to renegotiate the terms of Loans and, accordingly, the timing and amount of collections on such Loans may be modified. See “Lending Activities.”

11. **Future Changes in Federal or State Laws.** Changes in federal laws or the laws of the various states in which the Program offers its Notes may make it more difficult or costly for the Program to offer and sell Notes in the future. The failure to obtain additional authority in the future for continuation of the sale of new Notes could adversely impact the ability of the Program to repay its maturing Notes. Reinvestments in Notes can only be made if there is a currently effective qualification, registration or exemption from registration in the applicable states for the sale of the Notes, which may or may not be granted.

12. **Note Repayment Ability.** The Program uses principal and interest payments on Loans and earnings from Invested Funds, and may use proceeds from the sale of new Notes and funds held under Denominational Accounts on a cash-flow basis, to pay interest and principal on Notes (see “Use of Proceeds” on page 13). In the years 2023, 2022, and 2021 no proceeds from sales of new Notes were required to fund actual Note redemptions. Future market conditions could affect the Program’s ability to repay Notes. For example, if yields on Invested Funds fall below Note interest rates, if demand for new Notes decreases significantly or ceases altogether, if there is a significant decrease in the renewal rate of maturing Notes resulting in a significant increase in redemptions, or if a substantial percentage of borrowers defaults on Loan payments, the Program’s resulting financial condition could adversely affect its ability to repay Notes. Nationally the percentage of maturing Notes (excluding demand obligations) that renewed or were reinvested in each of the past three years was 81.0% in 2023, 91.4% in 2022, and 81.0% in 2021. As of December 31, 2023, the amounts of Notes and Denominational Accounts (excluding demand obligations) due to mature in 2024 were \$29,370,601 and \$23,209,939, respectively. As of December 31, 2023, the Program had \$13,591,193 in cash and Invested Funds, which was equal to 46.3% of Notes due to mature in 2024 (excluding demand obligations) and 23.1% of all outstanding Notes payable.



13. **Geographic Concentration of Loans.** There are risks related to geographic concentration of Loans to borrowers within a limited region, such that changes in economic conditions of that region could affect the ability of the borrowers, as a group, to repay the Loans. See “Loans by Geographic Region” on page 18.

14. **Material Obligations to a Single Investor.** A portion of the Program’s outstanding Notes payable, as of December 31, 2023, was comprised of an investment from a single investor with an outstanding amount totaling \$6,555,983. The investment was split between (i) a four-year Fixed Rate Term Note with an outstanding amount of \$1,578,439 as of December 31, 2023, and which matures July 25, 2025, (ii) a two-year Fixed-Rate Term Note with an outstanding amount of \$1,697,034 as of December 31, 2023, which matures July 25, 2025; (iii) a four-year Fixed Rate Term Note with an outstanding amount of \$1,704,274 as of December 31, 2023, which matures July 25, 2026; and (iv) a four-year Fixed Rate Term Note with an outstanding amount of \$1,570,544 as of December 31, 2023, which matures July 25, 2027. There is no guarantee that these Term Notes will be renewed at maturity or will not be withdrawn.

15. **Future Material Credit Losses.** The Program’s allowances for credit losses is maintained at a level considered adequate to provide for probable incurred credit losses. As of December 31, 2023, the aggregate allowance for credit losses was \$700,000. There is a risk that credit losses could be greater than the Program’s present allowance for credit losses which, if significantly greater than anticipated, could adversely affect the Program’s financial condition.

16. **Competition from Other Lenders.** The availability and cost of loans offered by banks, other corporations, and loan programs may affect overall demand for Loans from the Program. Any decrease in the demand for Loans could adversely affect the Program’s financial condition.

17. **Other Investment Opportunities; Low Rates and Relative Risks.** Other investment opportunities may yield a higher rate of return with less risk than the Notes. This may adversely affect sales of the Notes. Risks of investment in the Notes may be greater than implied by relatively low interest rates on the Notes.

18. **Interest Rate Fluctuation.** Interest rates will fluctuate in the future. Investors should be aware that if interest rates rise or fall, the Program is not obligated to redeem any Note prior to its maturity. Further, if interest rates fall, in order to reduce future interest obligations, the Program may exercise its right to call Notes for redemption (see Risk Factor 23 below).

19. **Interest Rate on Automatic Rollover or Reinvestment at Maturity.** Upon maturity of a Note, if an Investor does not choose to redeem the Note or to reinvest the amount due thereunder into a new Note, then it will be automatically renewed at the current interest rate in effect on the date of maturity for such type and term of Note. If the Program is then offering a separate interest rate for investments of only new funds, that separate interest rate will not apply to a rollover or reinvestment, and only the rate then applicable to rollovers or reinvestments not involving new funds will apply. If the then current interest rate is less than the interest rate on the Note as in effect prior to maturity, the Investor will receive a lower interest rate return on the renewed Note.

20. **Interest Rate Policy and Payment Change.** The Program reserves the right to change the method by which interest is determined or the frequency with which interest is paid to the Investor or added to the Notes. If the Program exercises its right to change the method by which interest is calculated or the frequency in which interest is paid on existing Notes, the holders of such Notes would receive written notification describing the changes and the method of determining rates of such Notes. If upon receiving the notice, Investors wish to make a complete withdrawal, they may do so (without penalty) within 30 days of receiving the notice. For the last payment of interest only, they may also be paid interest at the rates in effect for these Notes during the preceding month, provided they notify the Program within this thirty day period.

21. **Program Solely Liable on Notes.** The debts and liabilities of the Program, including the Notes, are independent of the financial structure of PCUSA or the Church Corporation or any Related Entities. Therefore, Investors may not rely upon PCUSA, the General Assembly or its related corporations, the Church Corporation, or any church, synod, presbytery, institution or agency affiliated with PCUSA (except for the Program) for payment of the Notes when due. The Program is a legal corporation, separate and distinct from PCUSA and its other affiliated corporations and, therefore, is not liable for the claims made against PCUSA, although it is possible that claims may be made against the Program in relation to matters associated with PCUSA or related units or entities.

22. **Early Withdrawal Penalties and Excess Monthly Withdrawal Service Fee.** The Program is not required to redeem any Fixed or Adjustable Rate Term Note prior to its maturity date. In the event the Program agrees, in its sole discretion, to redeem a Fixed or Adjustable Rate Term Note prior to its maturity, early withdrawal penalties may be applied. In the case of Mission Market Fund Notes, excess monthly withdrawals beyond three (3) per month are subject to a service fee of \$50.00 per excess monthly withdrawal. See “Withdrawal and Early Withdrawal Penalties” on page 24 and “Excess Monthly Withdrawal Service Fee (Mission Market Fund Notes Only)” on page 25.

23. **Ability to Call Notes.** The Program has the right to call Notes for redemption at any time upon sixty (60) days written notice. In such event, interest will be paid to the date of redemption.

24. **Limitation on Transferability.** The Notes are non-negotiable and may be assigned only upon the Program’s written consent.

25. **Unclaimed Property.** If in the course of a seven (7) year period the Program receives more than six (6) returned statements or other pieces of mail pertaining to a Note that the Program has sent to the Investor, then the Note will be declared inactive and the Program shall cease sending further mailings or interest payments to the Investor. However, the Note will continue to accrue interest until it is redeemed or until it is disposed of by the Program pursuant to applicable state unclaimed property laws.

26. **Environmental Risks on Collateral.** There is potential environmental liability associated with the collateral securing the Loans made by the Program. The Program generally requires a borrower to complete an Environmental Checklist supplied by the Program or to furnish a Phase I Environmental Report. In the event that environmental pollution or other contamination is found on or near property securing a Loan, the Program could, in some cases, face environmental liability or the security for the Loan could be impaired. Currently, the Program’s policies generally require that either such conditions be remedied or the Loan will not be made. In addition, changes to environmental regulations after a Loan is made could require a borrower to incur significant unanticipated expenses to comply with such regulations which could adversely affect the borrower’s ability to repay the Loan.

27. **Construction Risks.** Many of the Loans made by the Program are used by borrowers for construction of new facilities or improvements to existing facilities. Consequently, such Loans will be subject to usual construction-related risks. Such risks include defaults or bankruptcies of contractors or subcontractors, construction delays (due to events such as weather conditions, strikes, shortage of materials, acts of nature, regulatory delays, etc.), increased and unexpected costs, adverse effects on adjacent facilities and other operations, and other factors and contingencies unknown to or beyond the control of the borrower or other parties. In the event that construction is delayed or prevented, or if costs for construction increase substantially, the borrower’s ability to repay a Loan could be adversely affected.

## THE OFFERING

The Program may issue up to One Hundred Fifty Million Dollars (\$150,000,000) of its Notes throughout the fifty (50) states, the District of Columbia and Puerto Rico during the 12-month period ending April 30, 2025. This amount may be issued in any one or more of the types of Notes provided that no more than Five Hundred Thousand Dollars (\$500,000) of new Term Notes only will be issued in the State of Washington.

## HISTORY AND OPERATIONS

### Presbyterian Church (U.S.A.) (“PCUSA”)

PCUSA was formed by two historic religious denominations: the Presbyterian Church in the United States (“PCUS”) and the United Presbyterian Church in the United States of America (“UPCUSA”). The church split into these two denominations during the Civil War and reunited in 1983. The UPCUSA was itself formed by a merger in 1958 of the Presbyterian Church in the United States of America and the United Presbyterian Church of North America. The United Presbyterian Church of North America was formed in 1858, when the Associate Reformed Presbyterian Church and the Associate Presbyterian Church united.

Ecumenical in outlook, PCUSA traces its roots to the Protestant Reformation, John Calvin and John Knox. The Reformed Tradition emphasizes the “majesty, holiness, and providence of God who creates, sustains, rules, and redeems the world in freedom of sovereign righteousness and love.” [Form of Government 2.0500a] Today,

PCUSA's membership is drawn from diverse cultures and speaks multiple languages in worship, education and service.

PCUSA is an unincorporated body of Reformed Christians who have agreed to conduct their worship and other religious activities in conformity with the then current version of the Constitution of the Presbyterian Church (U.S.A.), which contains, among other things, in the Book of Order, the Form of Government setting forth a detailed formal structure of PCUSA. Central to the organizational structure of PCUSA is the concept of governing bodies, of which there are four types; sessions of particular churches (the first particular churches were established in Maryland in 1683), presbyteries (the first of which was established in Philadelphia in 1706), synods (the first of which was established in Philadelphia in 1716), and the General Assembly (which first met in Philadelphia in 1789).

In the local setting, there are approximately 8,705 particular churches throughout the United States, the District of Columbia and Puerto Rico, most of which have formed not-for-profit corporations.

The presbytery is a corporate expression of PCUSA consisting of all the churches and ministers of the Word and Sacrament within a certain district. A presbytery is responsible for the mission and government of PCUSA throughout its geographical district. Currently, there are a total of 166 presbyteries, which includes four presbyteries encompassing nongeographical districts.

In the regional setting, there are 16 synods. The synod is the intermediate governmental unit responsible for the mission of the church throughout its region.

In the national setting, PCUSA's highest governing body is the General Assembly, a representative body of PCUSA which met annually from 1789 to 2004. In 2004, the General Assembly began meeting biennially. Any member of PCUSA may attend a meeting of the General Assembly, but only the commissioners elected by the presbyteries may vote upon the issues presented. The General Assembly receives reports on the work of the denomination and considers issues concerning the denomination and its religious purposes and objectives.

The commissioners of the General Assembly elect or confirm the corporate members of various recognized instrumentalities and the directors of the established instrumentalities at the General Assembly level.

Under the Form of Government, the General Assembly elects a Presbyterian Mission Agency Board (formerly known as the General Assembly Mission Council and, prior to that, as the General Assembly Council), which is authorized to act for the General Assembly (on specific matters assigned by the General Assembly) between meetings of the General Assembly in a manner consistent with previously enacted General Assembly policies. The staff of the Presbyterian Mission Agency is headed by the Executive Director of the Presbyterian Mission Agency. To carry out the mission initiatives of PCUSA at the General Assembly level, the Presbyterian Mission Agency manages Communications, Mission Engagement and Support, and four (4) ministry areas. One of these ministry areas is Racial Equity and Women's Intercultural Ministries, within which is housed the Church Loan Program (loans funded from the endowment funds). PCUSA was in the forefront of a church loan program which arose from a call to members as early as 1843 to establish endowment funds "to help enfeebled churches ...." The endowment fund income was added to revolving loan funds which were augmented by interest paid by churches as they paid back their loans. In more recent years the interest income and other revenue sources have been used to also provide grants, and the principal repayment continues to be used to restore the revolving loan funds to provide further loans. Endowment funds are held by the Presbyterian Church (U.S.A.) Foundation. Prior to October 1, 2018, the conduit for loan disbursement was through the Church Corporation and loan approval through the Mission Development Resources Committee of the Presbyterian Mission Agency Board.

The corporation serving the Church Loan Program, prior to October 1, 2018, was the Church Corporation. The Church Corporation is the principal corporation of the General Assembly. It is a Pennsylvania nonprofit corporation, founded in 1799, and incorporated in 1986.

In 1995, it was determined that the Church Development Activities of PCUSA should be extended and that this extension should be operated through a separate corporation. This determination resulted in the formation of the Program. The Church Corporation is the sole nonvoting member of the Program.

In 2018, the Presbyterian Mission Agency Board approved the transfer of the Church Loan Program to the Program. This includes, but is not limited to, board oversight, authority and governance, policy setting, final loan and

building grant approval and loan origination and servicing. Since October 1, 2018, the Program's expenses for the Church Loan Program a/k/a the endowment funded loan program are being directly reimbursed by the Presbyterian Church (U.S.A.) Foundation ("Foundation"), where the endowment funds are held. This arrangement is outlined in a memorandum of understanding between the Foundation and the Program.

### **Presbyterian Church (U.S.A.) Investment and Loan Program, Inc.**

The name of the issuer is Presbyterian Church (U.S.A.) Investment and Loan Program, Inc. Its principal address is 100 Witherspoon Street, Louisville, Kentucky 40202. The creation of the Program was authorized by the 207th General Assembly of PCUSA in 1995. It was incorporated in Pennsylvania on July 31, 1995, as a nonprofit corporation primarily to augment the activities of church development of PCUSA. Whereas the existing Church Loan Program primarily uses endowed funds to make loans, the Program was incorporated to obtain funds for Loans through the issuance of Notes. The Program is exempt under Section 501(c)(3) of the Internal Revenue Code of 1986, as amended (the "Code"), from taxation under Subtitle A thereof. It is not a "private foundation" under Section 509 of the Code, and is organized and operated exclusively for religious, educational, benevolent and charitable purposes. No part of the net earnings of the Program inures to the benefit of any person or individual. The Program, as a nonprofit corporation, does not have any shareholders. Its sole member, which is nonvoting, is the Church Corporation.

The management affairs of the Program are conducted by a fifteen member Board of Directors. The day-to-day operations of the Program are carried out under supervision of the President who is the chief executive officer of the Program. Although the management and operations of the Program and its Board of Directors are independent of the Church Corporation, the work and mission of the Program is affiliated with PCUSA and the Church Loan Program.

In January 1996, the Program was initially funded with a \$4,000,000 grant from the Church Corporation, and the Program purchased a portfolio of loans totaling \$4,355,207 (as of January 31, 1996) from the Church Corporation in exchange for a note payable to the Church Corporation. (These loans have since been returned and the note payable to the Church Corporation has since been cancelled.)

The Program accepts Denominational Accounts from Church Organizations as a further source of funds. In addition, the Program issues Notes to obtain funds to carry on Church Development Activities. See "Financing and Operational Activities."

The Program is authorized, in furtherance of its corporate purposes, to provide a variety of services to PCUSA congregations, governing bodies (including sessions of congregations), related theological and educational institutions or ministries. The Program is engaged primarily in assisting congregations, governing bodies and theological and educational institutions or ministries related to PCUSA in the United States, the District of Columbia and Puerto Rico in planning and financing their capital expansion projects.

The Program provides the following principal services to PCUSA, its governing bodies, congregations and related institutions:

- (a) The issuance of certificates, notes, or any other financial instruments approved by its Board of Directors in order to raise funds for the mission of PCUSA;
- (b) The establishment of underwriting standards and loan criteria and the lending of funds, based upon those standards and criteria, to qualifying Related Entities to enable them to acquire or improve real property or to refinance debt previously incurred for such acquisition or improvement;
- (c) The training and orientation of volunteers, committees, employees, and others within synods, presbyteries, and congregations who have responsibilities related to the work of the Program;
- (d) Accounting and reporting with respect to all of the foregoing; and
- (e) Such other mission, finance, and related services as the General Assembly or the Presbyterian Mission Agency may direct or approve.

Since October 1, 2018, the Church Loan Program has been fully integrated into the Program. The endowment funds used for the Church Loan Program are held at the Foundation. A memorandum of understanding outlines the

relationship and responsibilities of the Program and the Foundation as they relate to the Church Loan Program. This structure streamlined the operations and offered borrowers a more simplified loan process.

### **USE OF PROCEEDS**

The Program shall use the proceeds from the sale of its Notes to carry on Church Development Activities as follows:

1. Loans will be made to congregations, governing bodies, and other Related Entities;
2. Any Note proceeds not used as described above will be invested pursuant to the Program's investment policies. See "Investing Activities";
3. It is anticipated that all operating expenses will be charged against the Program's net assets without donor restrictions and not against Note proceeds, although the cash flow from Note proceeds may, in fact, be used for operating expenses to the extent that cash flow from other sources is insufficient.
4. It is anticipated that all interest and principal due on Notes will be charged against the Program's assets exclusive of new Note proceeds, although the cash flow from new Note proceeds may, in fact, be used to repay interest and principal due on Notes to the extent that cash flow from other sources is insufficient.

The amount of proceeds actually used for each of these purposes will vary depending upon a number of factors, including the amount of Notes sold to new Investors, the amount of Notes redeemed or renewed at any given time by existing Investors, the demand for new Loans, and the amount of scheduled payments and prepayments received on outstanding Loans. The Program anticipates that its operating expenses will represent less than 2.0% of the aggregate offering amount (based on the Program's 2024 budget) and that new Note proceeds will not be needed (except on a "cash flow" basis) for operating expenses or to repay interest and principal due on Notes. Accordingly, the Program anticipates that new Note proceeds will be used for the purpose of making Loans, with surplus funds being invested in accordance with the Program's investment policies. However, there is no guarantee that the anticipated results will occur.

### **DESCRIPTION OF PROPERTY**

The Program does not own any real estate or real estate improvements. The Program leases its offices and substantially all of its furniture from the Church Corporation. The Program pays rent to the Church Corporation for the use of the office area devoted to the operations of the Program. The Program paid the Church Corporation \$80,848 in 2023, \$73,010 in 2022, and \$70,869 in 2021 for office space. See "Management Services."

### **FINANCING AND OPERATIONAL ACTIVITIES**

The Program's means of generating funds for Church Development Activities is through the sale of Notes, acceptance of Denominational Accounts, earnings from Invested Funds and principal and interest payments on Loans.

On January 31, 1996, the Program was initially funded through a \$4,000,000 grant from the Church Corporation. The Church Corporation made an additional \$1,000,000 capital contribution in February 1999.

In addition to the offer and sale of Notes to Investors, the Program accepts Denominational Accounts in which Church Organizations may place funds with the Program, in minimum amounts of five hundred dollars (\$500), for a term of six months to five years, or on demand, earning an adjustable or fixed rate of interest. Like the Program's Notes, Denominational Accounts are general obligations of the Program, are unsecured and not insured, and are of equal priority with all other current indebtedness of the Program including Notes. Currently, the method for determining interest rates for Denominational Accounts is identical to the method used to determine interest rates for Notes. The interest rate on the Denominational Accounts will be adjusted pursuant to the policies of the Program as they may be adopted from time to time by the Program's Board of Directors. The Program may terminate any Denominational Account upon sixty (60) days written notice to the Church Organization.

The proceeds from the Denominational Accounts will be utilized in the same manner as proceeds from the sale of Notes. The proceeds may be used to fund new Loans, or if the proceeds are not necessary to fund new Loans, the proceeds may be invested as Invested Funds. It is expected that proceeds will be used to meet operating expenses,

or to pay principal and interest payments on Notes and Denominational Accounts, on a cash-flow basis only in a manner similar to that described for Notes in “Use of Proceeds” on page 13.

As of December 31, 2023, the Program had a \$3,000,000 unsecured line of credit from PNC Bank, N.A. and, as of December 31, 2023, the Program had no outstanding balance on the line of credit.

### Outstanding Notes and Denominational Accounts Payable

As of December 31, 2023, the Program had 1,890 Notes outstanding totaling \$58,756,298. The amount of Note proceeds and redemptions for the year ended December 31, 2023, are as follows:

	<u>2023</u>
Proceeds from issuance of Notes payable	\$ 6,299,635
Investment Interest Compounded to Notes payable	\$ 880,065
Payment (redemption) of Notes payable	\$ 9,953,779

The Notes payable held by the Program at December 31, 2023, mature as follows:

Demand	\$ 9,973,488
2024	29,370,601
2025	8,669,195
2026	6,548,497
2027	3,304,458
2028	890,059

A portion of the Program’s outstanding Notes payable, as of December 31, 2023, was comprised of an investment from a single investor with an outstanding amount totaling \$6,555,983. The investment was split between (i) a four-year Fixed Rate Term Note with an outstanding amount of \$1,578,439 as of December 31, 2023, and which matures July 25, 2025, (ii) a two-year Fixed-Rate Term Note with an outstanding amount of \$1,697,034 as of December 31, 2023, which matures July 25, 2025; (iii) a four-year Fixed Rate Term Note with an outstanding amount of \$1,704,274 as of December 31, 2023, which matures July 25, 2026; and (iv) a four-year Fixed Rate Term Note with an outstanding amount of \$1,570,544 as of December 31, 2023, which matures July 25, 2027. There is no guarantee that these Term Notes will be renewed at maturity or will not be withdrawn.

Also, as of December 31, 2023, the Program had 202 Denominational Accounts outstanding totaling \$43,961,692. The amount of Denominational Account proceeds and redemptions for the year ended December 31, 2023, are as follows:

	<u>2023</u>
Proceeds from Denominational Accounts payable	\$ 997,109
Investment Interest Compounded to Denominational Accounts Payable	\$ 516,507
Payment (redemption) of Denominational Accounts payable	\$ 3,318,443

The Denominational Accounts held by the Program at December 31, 2023, mature as follows:

Demand	\$ 6,600,023
2024	23,209,939
2025	9,846,012
2026	2,752,630
2027	762,923
2028	790,165

For the years 2022 and 2023, an average total of \$21,979,106 in Denominational Accounts were due to mature (excluding demand obligations). Of such average total, an average of \$4,378,524 in Denominational Accounts were redeemed, while an average of \$17,600,582 in Denominational Accounts were renewed or reinvested (before adding compounded interest not withdrawn to the renewed amounts). Of the total Denominational Accounts maturing in 2024, a total of \$5,477,108 is payable to the Church Corporation and \$7,000,000 is payable to the Presbyterian Church (U.S.A.) Foundation, and both the Church Corporation and the Presbyterian Church (U.S.A.) Foundation are expected to renew their Denominational Accounts.

As of December 31, 2023, the Program's outstanding debt obligations, including compounded interest, are summarized as follows:

Notes payable to Investors	\$ 58,756,298
Denominational Accounts payable	\$ 43,961,692

### **Outstanding Loans Receivable**

As of December 31, 2023, the Program had Loans with an outstanding balance totaling \$110,904,666. The contractual Loan maturities in each of the next five (5) years and the aggregate thereafter are as follows:

2024	\$ 6,336,038
2025	6,687,462
2026	6,493,473
2027	6,611,228
2028	6,316,467
<u>2029 and thereafter</u>	<u>78,759,998</u>
Total	\$ 110,904,666

The North American Securities Administrators Association Statement of Policy Regarding Church Extension Funds requires that a church extension fund, such as the Program, should limit the amount of loans that are not secured by real or personal property or guaranteed by third parties to no more than ten percent (10%) of its outstanding loans. The Program's underwriting guidelines currently provide a more stringent standard and specify that the amount of unsecured Loans may not at any time exceed five percent (5%) of the total balance of its outstanding Loans. As of December 31, 2023, there were three (3) Loans that were unsecured with an outstanding principal balance of \$125,898 (representing 0.11% of the total Loans outstanding, net of allowance for credit losses).

### **LENDING ACTIVITIES**

Loans will be made to qualifying Related Entities for land purchase contiguous to an existing facility, land purchase for development generally within six months, building acquisition, expansion, construction, rehabilitation and refinancing of debt previously incurred for such purposes and short-term lines of credit for either capital or operating purposes. All Loans are conditional upon the borrower's continuing relationship with PCUSA. A Loan may be made in conjunction with local sources of funds including, but not limited to, Loans made in participation with other lenders. In addition to Loans made to congregations, presbyteries, synods, and the General Assembly, Loans may also be made to other qualifying Related Entities.

The Program's underwriting guidelines have been established and may be changed only by the Program's Board of Directors. As of the date of this Offering Circular, the Program's underwriting guidelines are as described below. The Program's underwriting guidelines generally require that Loans be secured by a first mortgage or deed of trust on the property of the borrowers and/or by a pledge of Notes and/or Denominational Accounts in an amount at

all times equal to or exceeding the outstanding Loan principal balance. When Notes or Denominational Accounts are pledged to secure a Loan, the underwriting guidelines require that the Program's security interest in such pledged assets be perfected pursuant to applicable state laws. At least ninety (90%) of the Program's outstanding loans will be secured by real or personal property. The underwriting guidelines also generally require presbyteries to either execute promissory notes for particular borrowers as an obligor or execute a guarantee agreement as guarantor for loans to borrowers in their jurisdictions. Any extension, renewal or modification of a Loan will be underwritten according to policies applicable at the time of extension, renewal or modification of the Loan. The Program's underwriting guidelines further generally require all borrowers to submit a financial plan for Loan repayment including source of funds, repayment schedules, and cash flow projections. Under the Program's underwriting guidelines, all borrowers are expected to have a minimum of twenty percent (20%) equity in the property being mortgaged.

The Program's underwriting guidelines also generally require borrowers to submit, at minimum, the following:

1. A completed Loan application;
2. Financial statements for the borrower's three most recent years, along with a list of borrower's cash and liquid investments not disclosed in financial statements;
3. A copy of the borrower's operating budget for the current year;
4. Internal statements showing year-to-date expenditures against current budget;
5. The next year's proposed budget, if available;
6. A proposed plan for repayment;
7. Certified copies of the borrower's governing documents and, where applicable, a Certificate of Good Standing.
8. If the Loan is to be secured, in whole or in part, by a mortgage or deed of trust on real property:
  - a. A set of architectural drawings, if applicable;
  - b. An appraised value of any property being purchased or a completed Appraisal Checklist supplied by the Program;
  - c. An Environmental Checklist supplied by the Program or a Phase I Environmental Report;
  - d. Copies of construction contracts between the borrower and contractors (if any);
  - e. Copies of payment and performance bonds in connection with construction contracts;
  - f. Preliminary title insurance commitment from a title insurance company, along with updates to such commitment as necessary, or a current abstract of title if title insurance is unavailable;
  - g. A current property survey, if required to lift survey exceptions to title insurance;
  - h. Evidence of zoning compliance, if applicable; and
  - i. Copies of soil tests (if required for building permit).

The Program may, on an exception basis, waive one or more of these requirements if the Program determines that doing so will not materially increase the risk associated with the particular Loan.

In addition, in the case of Loans secured, in whole or in part, by a mortgage or deed of trust on real property, the Program's underwriting guidelines generally require borrowers to maintain hazard and, if applicable, builder's risk insurance in an amount at least equal to the Loan amount. The Program must be named as an additional insured and loss payee/mortgagee on any such policy of insurance during the term of a Loan. Also, the underwriting guidelines generally require property title insurance to be obtained where it is available.



The terms and availability of Loans to be made by the Program have been established and are revised periodically by the Program's Board of Directors. Loans are written at an interest rate, determined under the policies of the Program, which adjusts at least every three (3) years and is based on the Program's then current Cost of Funds. Interest rates of Loans are generally based on the Program's then current Cost of Funds plus a margin that is generally, but can be greater or smaller than, 3% per annum. Generally, the margin is an addition of at least 2.5% per annum. The Program reserves the right to offer differing interest rates for Loans with different periods of interest rate adjustments (*i.e.*, a two-year adjustable rate Loan versus a three-year adjustable rate Loan). Presently, on Loans where the loan commitment was issued prior to August 15, 2008, Loans originated for \$1,000,000 or less will have the interest rate adjusted biennially, and Loans originated for more than \$1,000,000 will have the interest rate adjusted annually. On Loans where the loan commitment was issued on or after August 15, 2008, the interest rate will generally adjust every three (3) years or may adjust every five (5) years. Loans for capital construction may be at a fixed or adjustable rate and may carry an interest rate up to one-half of one percent (1/2%) per annum higher during the construction phase than the permanent Loan rate. Loans will generally be written with monthly payments based on up to a twenty (20) year amortization period, but may be written with monthly payments based on an amortization period ranging from two (2) years to twenty-five (25) years. A penalty will apply to late payments.

The Program also offers special purpose loans which include the Restoring Creation Loan (for energy efficiency), the Accessibility Loan, and the Safety and Technology Loan. These loans typically have a discounted interest rate of up to 1% below the Program's base interest rate, and may have interest-only periods as well as a lower equity requirement. The Restoring Creation Loan is used for the purpose of funding projects that will improve a building's energy efficiency. Examples include solar panels, high-efficiency HVAC systems or high-efficiency water heaters. The Accessibility Loan is used for congregations and camps making their facilities more accessible and inclusive to people living with disabilities. Examples of such projects are elevators, ramps and accessible bathrooms. The Safety and Technology Loan is used for the purpose of providing safe worship and work environments, such as meeting protocol standards during such time as a pandemic. Examples of qualifying projects are the purchase of audio-visual technology and related training, sanitizing equipment, and installing touchless bathrooms.

### **Supporting Investment Requirement**

The Program generally provides a Loan commitment to borrowers in which a base interest rate on the Loan is specified. The borrower is generally required, under the underwriting guidelines, to have investments with the Program, designated for that particular borrower, in an amount equal to the lesser of \$300,000 per Loan or twenty percent (20%) of the requested Loan amount prior to the Loan closing date, and throughout the construction phase, to obtain the Program's base interest rate. During the permanent phase of a Loan, the borrower is generally required to have investments with the Program, designated for that particular borrower, in an amount equal to the lesser of \$300,000 per Loan or thirty percent (30%) of the outstanding Loan balance. In any month in which a borrower does not have designated for its account an amount of investment in securities of the Program equal to at least the lesser of \$300,000 per Loan or thirty percent (30%) of the outstanding Loan balance (or of the full committed Loan amount during the construction phase) of such borrower or, in the case of new church development, the required minimum investment level for new church development, the interest rate for that month will be increased by up to one percent (1%) per annum over the base interest rate charged for such Loan. However, with respect to new church development, in order to obtain the Program's base interest rate, the underwriting guidelines require members of the borrowing congregation or other Presbyterian persons or entities to invest with the Program (and designate for the borrowing congregation's Loan) an amount equal to five percent (5%) of the Loan commitment prior to closing, ten percent (10%) of the outstanding Loan balance (or of the full committed Loan amount during the construction phase) by the end of the first year of the term of the Loan, fifteen percent (15%) of the outstanding Loan balance by the end of the second year, and thirty percent (30%) of the outstanding Loan balance by the end of the third year and each year thereafter. In any month in which these levels are not maintained, the interest rate for such month will increase by up to one percent (1%).

### **Rebate Policy**

For each calendar year, borrowers are effectively given a reduction in the interest rate charged on any Loan, in the form of a rebate of a portion of interest paid for such year, with respect to any month in which investments in Notes and Denominational Accounts designated for such borrower's Loan, as determined by the Program (such designated investments hereinafter referred to as "Borrower Investments"), reach certain levels according to the following schedule:

- i) In any month, if Borrower Investments total, for the entire month, at least thirty-five percent (35%), but less than fifty percent (50%), of the outstanding principal balance of the borrower’s Loan, the interest rate on the borrower’s Loan is effectively reduced for that month by one-quarter of one percent (1/4%);
- ii) In any month, if Borrower Investments total, for the entire month, at least fifty percent (50%), but less than seventy-five percent (75%), of the outstanding principal balance of the borrower’s Loan, the interest rate on the borrower’s Loan is effectively reduced for that month by one-half of one percent (1/2%);
- iii) In any month, if Borrower Investments total, for the entire month, at least seventy-five percent (75%), but less than one hundred percent (100%), of the outstanding principal balance of the borrower’s Loan, the interest rate on the borrower’s Loan is effectively reduced for that month by three-quarters of one percent (3/4%); and
- iv) In any month, if Borrower Investments total, for the entire month, at least one hundred percent (100%) of the outstanding principal balance of the borrower’s Loan, the interest rate on the borrower’s Loan is effectively reduced for that month by one percent (1%).

The rebate consists of the difference between 1) the actual interest paid by a borrower for any calendar year and 2) the amount of interest payable for such calendar year calculated with the reductions, as set forth above, which will be returned to the borrower after the end of each calendar year, provided that no rebate will be given with respect to any month for which the interest charged is not paid by January 20<sup>th</sup> of the succeeding calendar year. In the case of rebates during the construction phase of a construction Loan, the rebates will be determined as stated above, except that the full Loan commitment amount will be used instead of the outstanding principal balance of the borrower’s Loan.

**Loans by Geographic Region**

As of December 31, 2023, the amount of Loans outstanding in each of the eight geographic regions classified by the U.S. Bureau of Economic Analysis (BEA), and their respective percentages of the total Loans outstanding, were as follows:

<u>BEA Region</u>	<u>Loan Amount</u>	<u>% of Total</u>
Far West Region.....	\$ 20,427,407	18.42%
Great Lakes Region.....	16,755,396	15.11%
Mideast Region.....	22,904,000	20.65%
New England Region.....	2,847,191	2.57%
Plains Region.....	11,043,758	9.96%
Rocky Mountain Region.....	3,690,211	3.33%
Southeast Region.....	22,591,180	20.37%
Southwest Region.....	10,560,414	9.52%
<u>Puerto Rico.....</u>	<u>85,109</u>	<u>0.08%</u>
Total for All Regions.....	\$ 110,904,666	100.00%

**Material Loans and Loan Delinquencies**

The Program had a balance of \$110,204,666 (as of December 31, 2023) in outstanding Loans, net of allowance for credit losses (the “Total Loan Balance”). None of the Program’s Loans had an outstanding principal balance greater than five percent (5%) of the Total Loan Balance as of December 31, 2023.

During the three-year period ending and as of December 31, 2023, none of the Program’s Loans were more than ninety (90) days past due as of December 31, 2023, 2022, and 2021, respectively. As of December 31, 2023, none of the Program’s Loans were impaired. There can be no assurance that delinquencies will not increase in the future.

Due to the nature of the relationship with its borrowers, it is the policy of the Program to work with its borrowers in their efforts to meet Loan obligations. However, no assurance can be given that the Program will be willing to refinance, restructure or work out delinquent Loans in the future.

## Allowance for Credit Losses

The Program's allowance for credit losses is maintained at a level considered adequate to provide for probable incurred credit losses. As of December 31, 2023, the aggregate allowance for credit losses was \$700,000.

## INVESTING ACTIVITIES

The Program maintains a portion of its assets in an investment portfolio pending utilization for Loan activities or for maintaining reasonable liquidity. Investments conform to the social investment policies of PCUSA which i) generally encourage investments in entities which further the pursuit of peace, racial justice, economic and social justice, and gender equality and ii) currently prohibit investments in certain specified corporations engaged in substantial tobacco-related business or engaged in substantial military-related production. The current investment policy of the Program restricts investments to obligations of the U.S. Government and U.S. Agencies, Certificates of Deposit (CD's), Corporate Issues rated A or better, Commercial Paper rated A-1 or A-2, Variable Rate Demand Notes, Money Market funds or comparable investment vehicles with like investments, Domestic Equities, Non-U.S. Equities, and some Alternatives. Direct investments in separately managed accounts must be rated investment grade or better at the time of purchase. Duration of the fixed income portfolio shall be limited to an average term of 5 years or less. The Program may from time to time change its investment policies to include other types of investments.

The finance committee of the Board of Directors oversees the investment policy and reviews investment transactions. The President and CEO or the Vice President of Finance and Treasurer of the Investment and Loan Program, Inc. are authorized to carry out the intent of the policy. The Program also utilizes the services of one or more third-party investment management companies to monitor the allocation and assist management in rebalancing the portfolios. The President, Vice President of Finance, and the third-party investment manager(s) review the performance and portfolios to determine progress toward achieving established goals and benchmarks. Results are shared with the finance committee as appropriate, and no less than annually.

Below is a summary of the Program's Invested Funds as of December 31, 2023:

<u>Type of Investment</u>	<u>12/31/2023</u>	<u>% of Total</u>
Cash and cash equivalents .....	\$ 4,958,971	36.49%
Investments		
Money Market .....	13,161	0.09%
Equity securities .....	396,247	2.91%
Mutual funds .....	2,539,395	18.68%
Fixed Income Bonds		
U.S. treasury and federal agency ..	2,134,680	15.71%
Corporate bonds .....	969,941	7.14%
Certificates of Deposit.....	2,450,000	18.03%
Alternative investments .....	\$ 128,798	0.95%
Total .....	\$ 13,591,193	100.00%

During the fiscal years ended December 31, 2023, 2022, and 2021 the Program had aggregate realized and unrealized gains (losses) of \$208,518, \$(143,502), and \$(68,619), respectively, on its Invested Funds.

## SELECTED FINANCIAL DATA

Below is a summary in tabular form of certain selected financial data with respect to the Program's operations for its five most recent fiscal years. This data has been compiled by management from the Program's audited financial statements, and it should be read in conjunction with the most recent audited financial statements of the Program (including the notes thereto) which begin on page 33.

Description of Selected Financial Data of the Program	12/31/2023	12/31/2022	12/31/2021	12/31/2020	12/31/2019
Cash and cash equivalents .....	\$ 4,958,971	\$ 5,807,919	\$ 15,892,250	\$ 12,036,002	\$ 7,688,468
Loans, net (total Loans receivable) .....	110,204,666	113,726,201	101,105,535	92,852,713	94,001,702
Unsecured Loans receivable .....	125,898	220,580	113,831	145,719	111,253
as a percentage of Loans, net .....	0.11%	0.19%	0.11%	0.16%	0.12%
Loan delinquencies 90 days or more past due as a percentage of Loans, net .....	0.00%	0.00%	0.00%	1.63%	0.00%
Investments .....	8,632,222	6,928,581	9,410,991	9,664,121	9,549,066
Total Assets .....	124,639,949	127,013,617	126,880,689	115,086,996	111,496,463
Notes payable to Investors .....	58,756,298	61,530,377	65,225,495	55,170,081	52,877,280
Note redemptions for the year then ended ..	9,953,779	10,641,901	6,123,037	4,720,685	7,234,377
Denominational (Depository) Accounts payable	43,961,692	45,766,519	43,346,839	43,089,027	43,239,413
Net assets without donor restrictions .....	20,528,863	18,941,179	17,620,243	15,684,909	14,562,271
Change in net assets without donor restrictions for the year then ended.....	1,587,684	1,320,936	1,935,334	1,122,638	1,320,411

### Management's Financial Summary

The Board of Directors of the Program regularly reviews its overall financial position. The Program's operating philosophy is to maintain a position of liquidity sufficient to provide for operating cash requirements, a capital position sufficient to support its financial position and operations, and a margin of assets over liabilities. A significant shift in interest rates or Loan demand may adversely affect actual performance. The Program's Board of Directors may modify existing procedures or implement new procedures to enable the Program to operate under changing economic conditions. Some of the key areas regularly reviewed are the following:

*Source of Funds for Payment of Notes* – Under the Program's method of accounting, interest payments on Notes have been made from the Program's operating income and net assets without donor restrictions, and principal payments on Notes have been made from the Program's assets, exclusive of new Note proceeds. The Program anticipates that new Note proceeds will not be needed (except on a "cash flow" basis) for operating expenses or to repay interest and principal due on Notes. See "Use of Proceeds" on page 13. However, there is no guarantee that the anticipated results will occur.

*Capital Adequacy* – The net assets without donor restrictions of the Program have supported the Program's ability to maintain its operations. As of December 31, 2023, the Program's unrestricted assets as a percentage of its total assets were 16.47% determined as follows:

	12/31/2023
Net Assets Without Donor Restrictions .....	\$ 20,528,863
Total Assets .....	124,639,949
Net Assets Without Donor Restrictions Percentage of Total Assets .....	16.47%

The Program strives to maintain a strong capital position to support the Program's operations and growth.

*Liquidity* - It is the Program's policy to maintain at all times an aggregate operating and reserve liquidity, comprised of cash, cash equivalents, readily marketable securities and immediately available funds through a line of credit, equal to at least 8% of the Program's principal balance of all outstanding Notes and Denominational Accounts to provide for cash requirements of the Program as well as reserve liquidity. As of December 31, 2023, the Program had cash and Invested Funds equal to 15.11% of the total outstanding Notes and Denominational Accounts (DARs), determined as follows:

	12/31/2023
Cash and cash equivalents .....	\$ 4,958,971
Investments .....	8,503,424
Immediately available funds from LOC ....	2,054,359 (limited to 2% of Notes and DARs payable)
Total Cash and Invested Funds .....	15,516,754
Notes and Denominational Accounts Payable .....	102,717,990
Cash and Invested Funds Percentage of Notes and DARs Payable .....	15.11%

*Cash Flow* – The ratio of available cash, cash equivalents and Invested Funds as compared to cash redemptions has been at least one to one. As a result, the Program’s cash flows have been and are anticipated to remain sufficient to meet its cash requirements for expenses as well as payments of interest and principal due on Notes. However, there is no guarantee that the anticipated results will occur. The Program’s ratio of available cash to cash redemptions for its three most recent fiscal years is at least one to one (1:1) as follows:

	<u>2023</u>	<u>2022</u>	<u>2021</u>
Net cash from operating activities	\$ 1,703,546	\$ 1,472,865	\$ 1,611,333
Liquid assets, including cash, cash equivalents, interest-bearing deposits and Investments (at beginning of year, from Statements of Financial Position)	12,736,500	25,303,241	21,700,123
Loan Repayments	16,875,807	10,864,310	13,980,281
Cash from sales of Notes	6,299,635	6,347,449	15,564,187
<u>Loan Disbursements</u>	<u>(13,354,272)</u>	<u>(23,484,976)</u>	<u>(22,233,103)</u>
Total Available Cash	\$ 24,261,216	\$ 20,502,889	\$ 30,622,821
<u>Redemptions of Notes</u>	<u>\$ 9,953,779</u>	<u>\$ 10,641,901</u>	<u>\$ 6,123,037</u>
Ratio	2.44	1.93	5.00

*Loan Delinquencies* - During the three-year period ending and as of December 31, 2023, none of the Program’s Loans were more than ninety (90) days past due as of December 31, 2023, 2022, and 2021, respectively. As of December 31, 2023, none of the Program’s Loans were impaired.

*Operating Trends* - The Program has had a net surplus of income over expenses in each year beginning with 2001. There is no guarantee that the Program will continue to have a net surplus of income over expenses in the future. Below is a summary of the Program’s change in net assets without donor restrictions for each of the last five (5) fiscal years:

	<u>12/31/2023</u>	<u>12/31/2022</u>	<u>12/31/2021</u>	<u>12/31/2020</u>	<u>12/31/2019</u>
Net interest income after allowance for credit losses .....	\$ 2,971,316	\$ 3,051,464	\$ 2,633,529	\$ 2,561,869	\$ 2,769,722
Noninterest income .....	1,072,788	979,770	1,235,978	934,959	918,646
Noninterest expenses .....	2,665,013	2,601,470	2,366,080	2,381,762	2,433,490
Non-operating (loss) income.....	208,593	(108,828)	431,907	7,572	65,533
Change in net assets without donor restrictions for the year then ended.....	1,587,684	1,320,936	1,935,334	1,122,638	1,320,411

*Interest Rate Management* - The Program’s method of determining interest rates on Notes and Loans is based upon an effort to reduce the risks pertaining to the differential between borrowing and lending rates. Prior to closing a Loan, the Program limits the length of time to which it is committed to an initial Loan interest rate to sixty (60) day commitments. On Loans where the loan commitment was issued prior to August 15, 2008, Loans originated for \$1,000,000 or less will have the interest rate adjusted biennially, and Loans originated for more than \$1,000,000 will have the interest rate adjusted annually. On Loans where the loan commitment was issued on or after August 15, 2008, the interest rate will be adjusted every three (3) years. The Program charges a penalty for early withdrawal of Notes. See “Withdrawal and Early Withdrawal Penalties” on page 24. The Program has implemented these procedures to allow it to operate under fluctuating economic conditions.

## DESCRIPTION OF NOTES

***NOTE: Investments offered by the Presbyterian Church (U.S.A.) Investment and Loan Program, Inc. are not bank deposits or obligations and are not insured by the Federal Deposit Insurance Corporation (FDIC), the Securities Investor Protection Corporation (SIPC) or any other federal or state agency.***

The Program may issue up to One Hundred Fifty Million Dollars (\$150,000,000) of its Notes throughout the fifty (50) states, the District of Columbia and Puerto Rico during the 12-month period ending April 30, 2025. This amount may be issued in any one or more of the types of Notes provided that no more than Five Hundred Thousand Dollars (\$500,000) of new Term Notes only will be issued in the State of Washington. Notes will be offered to eligible Investors and must be purchased in minimum face amounts of Five Hundred Dollars (\$500). The terms and conditions of Notes will be construed under and governed by Kentucky law. The terms of any Notes purchased pursuant to this Offering Circular will remain as described in this Offering Circular. However, no assurance can be given that the terms of any Notes offered in future issues will remain the same as those described herein.

Notes are issued as uncertificated securities (*i.e.*, in book-entry form), and the right of Investors in such Notes will be reflected upon the books and records of the Program. An Investment Certification, along with a Terms & Conditions document, will be provided to Investors to confirm their investment.

All Notes offered to individual Investors are also available as investments for self-directed IRAs of individual Investors. In order to purchase Notes for a self-directed IRA, the individual Investor may direct his or her IRA custodian to submit to the Program an IRA Note Request along with an investment application completed by the individual Investor. Because an IRA is subject to specific requirements under the Internal Revenue Code, the Program does not represent that a Note is a permitted investment for an IRA and, therefore, an individual Investor should consult with his or her tax advisor and IRA custodian before directing a purchase of a Note for his or her self-directed IRA. Further, Notes are not available for purchase for the IRA of any individual Investor who is a director, officer or employee of the Program.

Borrowers under the Loans from the Program are generally required to have a minimum level of investments with the Program, designated for that particular borrower, in order to obtain the Program's base rate for the Loan. See "Supporting Investment Requirement" at page 17. In addition, if a borrower under a Loan from the Program meets certain levels of supporting investments, the borrower will effectively be given an interest rate rebate. See "Rebate Policy" at page 17.

The Program will accept payment for Notes in the form of cash, personal check, cashier's check, money order or wire transfer. The Program offers no financing terms.

### **Interest**

Funds received for the purchase of Notes earn interest from the day of receipt calculated on a 365 day basis, except in leap years in which case interest is calculated on a 366 day basis. Interest is compounded daily and, except as described below with respect to Mission Market Fund Notes, is paid or credited on the last day of each three month period following the date of the Note. Interest shall be added to the amount due unless, except in the case of Mission Market Fund Notes, the Investor requests the interest to be paid to the Investor either upon application for the Note, or in any subsequent written notice received by the Program. This election may be changed at any time upon receipt by the Program of the Investor's written notice to change. However, for Notes with principal balances of \$5,000 or less, the Program may require that interest be added to principal and that an election may not be made to have it paid to the Investor automatically. With respect to Mission Market Fund Notes, all interest is added to principal on a calendar quarterly basis, and Investors may not elect to have the interest automatically paid to them quarterly. All Investors receive statements indicating the activities for the prior period at the end of each three-month period following the date of the Note. Investors may choose to make a charitable contribution to the Program of interest earned on Notes (see "Tax Aspects" at page 26).

Notes will bear interest at a rate that is determined from time to time in accordance with the then current policies of the Program. Interest rates are currently established by the Program based upon certain average savings yields (certificates of deposit) paid by 100 large banks and thrifts in the top ten consolidated metropolitan statistical areas as published in the Bank Rate Monitor™ as the "National Index." For each type of Note, the Program computes

a trailing four week average of rates, ending with the last week of each month, which becomes the midpoint of the interest rate range from which the Program establishes the rate for Notes to be issued in the following month. Except for separate interest rates for investments of only new funds and as described below for Mission Market Fund Notes, all Notes issued thereafter bear interest at a rate that is generally, but can be greater or smaller than, one percent (1%) above or below the midpoint. The Program may, from time to time, establish separate interest rates for investments of only new funds that may be significantly greater than one percent (1%) above the calculated midpoint. Mission Market Fund Notes earn interest only on balances of at least \$500 and provide for five tiers of interest rates based upon whether the balance of the Note is under \$50,000, from \$50,000 up to \$99,999.99, from \$100,000 up to \$249,999.99, from \$250,000 up to \$499,999.99, or \$500,000 and over. The monthly adjusted interest rates will be set (i) for the lowest tier at rates comparable to the rates established for six-month Adjustable Rate Term Notes, (ii) for the lower middle tier at rates which are generally .05% to .50% above the lowest tier rates, (iii) for the middle tier at rates which are generally .10% to .75% above the lowest tier rates, (iv) for the upper middle tier at rates which are generally .15% to 1.00% above the lowest tier rates, and (v) for the highest tier at rates which are generally .20% to 1.25% above the lowest tier rates.

The interest rate on a Fixed Rate Term Note does not vary over the term of the Note. The interest rate on an Adjustable Rate Term Note and a Mission Market Fund Note may be adjusted monthly. See “Adjustable Rate Term Notes” and “Mission Market Fund Notes” below. The Program will review certain factors, such as investment gap analysis, Loan demand, cash flow needs and the current policy of the Federal Reserve, before establishing each month’s rate of interest. The Program will provide potential and existing Investors with current interest rates on Notes along with this Offering Circular and, at any other time, upon request.

The Program reserves the right to change the method by which interest is determined or the frequency with which interest is paid to the Investor or added to the Notes. If the Program exercises its right to change the method by which interest is calculated or the frequency in which interest is paid on existing Notes, the holders of such Notes would receive written notification describing the changes and the method of determining rates of such Notes. If upon receiving the notice, Investors wish to make a complete withdrawal, they may do so within 30 days of receiving the notice. For the last payment of interest only, they may also be paid interest at the rates in effect for these Notes during the preceding month, provided they notify the Program within this thirty day period.

The Program will establish interest rates on a monthly basis for Mission Market Fund Notes and for Notes having terms of six (6), twelve (12), twenty-four (24), thirty-six (36), forty-eight (48) and sixty (60) months. The Program may establish on a monthly basis an interest rate for any Note with another term length. If, at any time, the Program has not specifically established an interest rate for a Note with such other term length, then the applicable interest rate will be determined according to the following schedule:

If the term of the Note is:

- over 6 months, but less than 12 months, the 6 month rate for the applicable type of Note applies.
- over 12 months, but less than 24 months, the 12 month rate for the applicable type of Note applies.
- over 24 months, but less than 36 months, the 24 month rate for the applicable type of Note applies.
- over 36 months, but less than 48 months, the 36 month rate for the applicable type of Note applies.
- over 48 months, but less than 60 months, the 48 month rate for the applicable type of Note applies.

The Program may, from time to time, establish separate interest rates for investments of only new funds that are different from the interest rates applicable to rollovers or reinvestments of existing investments.

### **Fixed Rate Term Notes**

Fixed Rate Term Notes pay interest at rates which remain fixed throughout their term and are available for terms of any period from six (6) to sixty (60) months.

### **Adjustable Rate Term Notes**

Adjustable Rate Term Notes pay an adjustable interest rate that may be adjusted on the first day of each month. These Notes are available for terms of any period from six (6) to sixty (60) months. The monthly adjusted interest rate will be set within a range that is generally, but can be greater or smaller than, one percent (1%) above or below the midpoint used to calculate the interest rate on new Fixed Rate Term Notes of the same term.

Notwithstanding the preceding sentence, the interest rate adjustment will not exceed a one percent increase or a one percent decrease within any month. The Program will review certain factors, such as investment gap analysis, Loan demand, cash flow needs and the current policy of the Federal Reserve, before establishing each month's rate of interest.

### **Mission Market Fund Notes**

Mission Market Fund Notes are demand notes that pay an adjustable interest rate that may be adjusted on the first day of each month. A statement indicating the balance of a Mission Market Fund Note including any additions, withdrawals, and any interest credited, withdrawn or accumulated, will be mailed to the Investors at the end of each month.

Mission Market Fund Notes earn interest only on balances of at least \$500 and provide for five tiers of interest rates based upon whether the balance of the Note is under \$50,000, from \$50,000 up to \$99,999.99, from \$100,000 up to \$249,999.99, from \$250,000 up to \$499,999.99, or \$500,000 and over. Additions of principal may be made to Mission Market Fund Notes at any time. Withdrawals from Mission Market Fund Notes may be made at any time without penalty and are payable upon written request of the Investor provided, however, that the Program reserves the right to require Investors to provide up to thirty (30) days written notice of any intended withdrawal before such withdrawal is made. Up to three (3) withdrawals may be made per month without any service fee, with excess monthly withdrawals being subject to a service fee of \$50.00 per excess monthly withdrawal. Both additions to and withdrawals from Mission Market Fund Notes must be made in minimum amounts of \$500. The monthly adjusted interest rates will be set (i) for the lowest tier at rates comparable to the rates established for six-month Adjustable Rate Term Notes, (ii) for the lower middle tier at rates which are generally .05% to .50% above the lowest tier rates, (iii) for the middle tier at rates which are generally .10% to .75% above the lowest tier rates, (iv) for the upper middle tier at rates which are generally .15% to 1.00% above the lowest tier rates, and (v) for the highest tier at rates which are generally .20% to 1.25% above the lowest tier rates. All interest is added to principal on a calendar quarterly basis, and Investors may not elect to have the interest automatically paid to them quarterly. The Program will review certain factors, such as investment gap analysis, Loan demand, cash flow needs and the current policy of the Federal Reserve, before establishing each month's rate of interest.

### **Maturity/Automatic Rollover**

At least thirty (30) days prior to maturity of a Fixed Rate Term Note or an Adjustable Rate Term Note, the Program will send a written notice and a new Offering Circular to Investors. The notice given by the Program shall state the maturity date of such Note and that the Note shall be automatically renewed at the current interest rate in effect on the date of maturity for such type and term of Note and under the terms described in the then current Offering Circular, unless the Investor elects in writing within twenty (20) days before or after the Note's maturity date to redeem the Note or to reinvest the amount due thereunder into a new Note. If the Program is then offering a separate interest rate for investments of only new funds, that separate interest rate will not apply to a rollover or reinvestment, and only the rate then applicable to rollovers or reinvestments not involving new funds will apply. In the event that an Investor elects to redeem without reinvestment, upon surrender of the expired Note, the Program will pay to the Investor named in such Note the full amount of principal outstanding plus any interest added to principal and not previously withdrawn. The Program will also provide a current Offering Circular to each Investor with any maturity notice, unless the Investor has previously received a current Offering Circular.

### **Program's Early Redemption Right**

The Program has the right to call Notes for redemption at any time upon sixty (60) days written notice. In such event, interest will be paid to the date of redemption.

### **Withdrawal and Early Withdrawal Penalties**

Withdrawals from Fixed and Adjustable Rate Term Notes of interest accrued and added to principal during the current term, and also withdrawals of principal and/or interest from Mission Market Fund Notes (subject to monthly withdrawal limit), may be made at any time without penalty, and will normally be paid to the Investor on demand provided, however, that the Program reserves the right to require the Investor to provide up to thirty (30) days written notice of any intended withdrawal before such withdrawal is made.



The Program is not required to redeem all or part of any Fixed or Adjustable Rate Term Note prior to its maturity date. As a matter of policy, the Program may redeem Fixed and Adjustable Rate Term Notes prior to the maturity date at the request of Investors upon a showing of need. When the Program agrees to redeem a Fixed or Adjustable Rate Term Note prior to the maturity date, early withdrawal penalties are applied as follows:

<u>Term of Note</u>	<u>Penalty (at current interest rate at date of redemption)</u>
6 months	20 days interest
12 months	30 days interest
24 months	45 days interest
36 months	60 days interest
48 months	75 days interest
60 months	90 days interest

Except for the terms stated above, the penalty for any other term will be the same as the penalty for the next lowest term stated above (e.g., a 15 month Note will have the same penalty as a 12 month Note). Management may consider any extenuating circumstances which may force an investor to request an early withdrawal and may waive some or all of any early withdrawal penalty. In no event, however, will any early withdrawal penalty be applied in the case of a redemption of a Note occurring upon or as a result of the death of the Investor in whose name such Note was issued.

In addition, in the event that the balance of a Note would, upon a withdrawal or partial redemption, fall below \$500.00, the balance of such Note will be fully redeemed without notice to the Investor.

**Excess Monthly Withdrawal Service Fee (Mission Market Fund Notes Only)**

In the case of Mission Market Fund Notes, Investors may make up to three (3) monthly withdrawals without any service fee. Excess monthly withdrawals beyond three (3) per month are subject to a service fee of \$50.00 per excess monthly withdrawal.

**Unsecured General Obligation Status of Notes**

The Notes are unsecured and of equal priority with all other current indebtedness of the Program. However, the Program reserves the right to issue future obligations, or obtain a line or lines of credit, secured by a first lien on its assets in an amount not to exceed ten percent (10%) of the tangible assets of the Program (total assets less intangible assets as defined by U.S. GAAP).

**Additional Information**

The Program reserves the right at any time to discontinue offering any of the Notes described herein without the need to supplement this Offering Circular. The Program also reserves the right at any time to offer additional Notes having terms different than the terms of the Notes described in this Offering Circular. The Notes are non-negotiable and may be assigned only upon the Program’s written consent.

**PLAN OF DISTRIBUTION**

The primary means for marketing the Notes will be through promotional brochures and Offering Circulars distributed to congregations and individual Presbyterian members. Promotional materials will also be published in national and regional publications of PCUSA and on the Program’s homepage on the Internet (<http://pilp.pcusa.org>). The Program will also make the Offering Circular and investment application form available on its Internet website and by e-mail. In addition, promotional materials will be distributed at church conferences, national and regional meetings, retreats and seminars. A representative for the Program may discuss the nature and purpose of the Program’s work at national or regional meetings or at PCUSA congregational services or gatherings. Each Investor will be provided a copy of the Offering Circular prior to the Investor’s purchase of Notes. No offers to purchase will be accepted prior to the time that an Investor has executed an Account Information form acknowledging that he or she received a current Offering Circular. All sales are made by directors, officers and/or employees of the Program. No underwriting or selling agreements exist, and no direct or indirect remuneration will be paid to any person in connection with the offer and sale of Notes. Notes will be offered and sold only to Investors. (See definition of “Investor” on page 5 of this Offering Circular).

## **TAX ASPECTS**

Investors will not receive a charitable deduction upon the purchase of a Note. The interest payable on the Notes will be taxable as ordinary income to the Investor in the year it is paid or accrued, regardless of whether it is actually paid out to the Investor. If interest is accrued over the life of the Note and paid at the maturity date, the Investor must report such interest as income on their federal and state income tax returns as it accrues. Transferability of the Notes is limited and it is unlikely that there would be a sale or exchange of a Note. Upon a transfer, however, the seller would generally report as either a short-term or long-term gain or loss, depending upon the length of time held, the gain or loss being equal to the difference between the purchase price and the amount received upon sale or exchange, less accrued interest. Purchasers who hold Notes until their maturity will not be taxed on the return of the principal purchase price or on previously accrued and taxed interest. Any excess will be interest income taxable in the year of maturity.

An individual Investor (or Investor and spouse together) who has (have) invested or loaned more than \$250,000 in aggregate with or to the Program and other PCUSA Related Entities or Church Organizations may be deemed to receive additional taxable interest under Section 7872 of the Internal Revenue Code. Investors are encouraged to consult with their own tax advisors.

The Program will notify Investors of interest earned on Notes by sending them IRS Form 1099 by January 31st of each year. Investors who do not provide the Program with their correct social security number or Federal tax identification number will be subject to backup withholding of 24% on interest earned as required by law.

Investors who choose to contribute interest earned to the Program will also be provided with a letter from the Program indicating the amounts and dates of such contributions. Such contributions will qualify as charitable contributions for federal income tax purposes.

## **LITIGATION AND OTHER MATERIAL TRANSACTIONS**

The Board of Directors and management of the Program are not aware of any action, proceeding, inquiry, or investigation at law or in equity, before any court or public agency, board or body present, pending or, to the knowledge of the Program, threatened against it (i) affecting the existence of the Program, (ii) seeking to prohibit, restrain or enjoin the issuance and sale of Notes, (iii) in any way contesting or affecting the validity or enforceability of the Notes, or (iv) in which an adverse determination would have an adverse material impact on the Program. Furthermore, the Board of Directors and management of the Program are not aware of any actual or threatened litigation involving any director or officer of the Program pertaining to their duties as a director or officer of the Program. In addition, there have been no material transactions between the Program and any director or officer of the Program during the three-year period immediately preceding the date of this Offering Circular.

## **MATERIAL AFFILIATED/RELATED PARTY TRANSACTIONS**

Except as otherwise disclosed in this Offering Circular, there have been no material transactions between the Program and any director or officer of the Program, or any borrower or other entity with which a director or officer of the Program is affiliated, during the three-year period immediately preceding the date of this Offering Circular. All transactions, including those with Affiliates of the Program, in which any director or officer has a direct or indirect financial interest or control interest, or with respect to which a director or officer serves as a director, officer, member, or key employee, are made or entered into on terms that are no less favorable to the Program than those that the Program could obtain from an independent, unaffiliated third party or otherwise are appropriate under the circumstances to carry out the religious purposes of the Program. A majority of the independent, disinterested members of the Program's Board of Directors must approve such transactions. For this purpose, an Affiliate of the Program is an entity that controls, is controlled by, or under common control with the Program.

The Church Corporation is the sole member of the Program, and provides administrative support to the Program. Some administrative, managerial, accounting, and processing functions are performed by personnel of the Church Corporation under agreement with the Program and under the supervision of the Program's President. In addition, the Church Corporation leases to the Program certain office facilities. The Program will remit fees to the Church Corporation based on the time expended by the Church Corporation employees for the Program and pay rent to the Church Corporation for the use of the office area devoted to the operations of the Program. For the years ended

2023, 2022, and 2021, the Program expensed \$265,032, \$257,316, and \$249,828, respectively, for these services. The Program also paid the Church Corporation \$80,848 in 2023, \$73,010 in 2022, and \$70,869 in 2021 for office space. See “Management Services” on page 30 and also Note 10 to the Program’s audited financial statements.

Also, the Program is currently providing loan administration services for the Church Loan Program of the Presbyterian Church (U.S.A.) Foundation, such as loan origination and servicing. The Program is reimbursed for the actual costs of such services by the Presbyterian Church (U.S.A.) Foundation. Reimbursement amounts from the Presbyterian Church (U.S.A.) Foundation were \$1,058,460, \$978,240, and \$929,341 during 2023, 2022, and 2021, respectively. See “History and Operations” on page 10 and also Note 10 to the Program’s audited financial statements.

Further, the Church Corporation and the Presbyterian Church (U.S.A.) Foundation have Denominational Accounts with the Program as disclosed in the Program’s audited financial statements on the Statements of Financial Position and also in Note 6 to the Program’s audited financial statements.

As of December 31, 2023, the directors, officers, and employees of the Program owned or controlled Notes (including Notes held by church organizations of which they are members, directors or officers) in the aggregate totaling \$4,662,216, which represents 7.9% of the Program’s total outstanding Notes payable. Further, as of December 31, 2023, the Program had entered into Loan transactions with church organizations in which directors and officers of the Program are members, directors or officers in the aggregate totaling \$3,062,257, which represents 2.8% of the Program’s total outstanding Loans.

The Program originates loans with which the Board of National Missions, a constituent corporation of the Presbyterian Church (U.S.A.) Foundation, routinely participates. As of December 31, 2023 and 2022, loan participations sold to the Board of National Missions totaled \$31,247,667 and \$29,834,023, respectively.

## **MANAGEMENT**

### **Organizational Structure**

The Program is a nonprofit corporation, incorporated in the State of Pennsylvania in July, 1995. The sole nonvoting member of the Program is the Church Corporation. The members of the Presbyterian Mission Agency of PCUSA constitute the Board of Directors of the Church Corporation. The Program’s affairs are governed by the 1995 Deliverance of the 207th General Assembly (as revised by the 218<sup>th</sup> General Assembly (2008)) and the Program’s articles of incorporation and bylaws, which may be amended by its Board of Directors. Amendments to the Program’s bylaws must be approved by the Presbyterian Mission Agency of PCUSA and reported to the General Assembly of PCUSA. Amendments to the Program’s Deliverance and articles of incorporation must be approved by the Presbyterian Mission Agency of PCUSA and adopted by the General Assembly of PCUSA before they become effective.

### **Directors and Officers**

The Program is currently managed by a Board of Directors, each member of which shall serve until the earlier of the expiration of his or her term or his or her death, resignation, or removal. The Board of Directors has full power to conduct, manage, and direct the business affairs of the corporation under and subject to the direction of the General Assembly of PCUSA, the Presbyterian Mission Agency of PCUSA or any agency thereof duly authorized. The members of the Board of Directors are elected by the Presbyterian Mission Agency and confirmed by the General Assembly of PCUSA for four-year terms. The Board of Directors has fifteen voting members: six at-large members; two members from the Presbyterian Mission Agency’s membership (one from its Stewardship Resource and Allocation Committee and one from its Evangelism Committee); two members nominated by Presbyterian Church (U.S.A.) Foundation; one member nominated from among the synods; one member nominated from among the presbyteries; and three members nominated by the Board of Directors of the Program. In addition, two nonvoting members serve *ex-officio* on the Board of Directors, consisting of the Stated Clerk of the General Assembly and the President of the Church Corporation. As of the date of this Offering Circular, there are two voting director vacancies on the Board of Directors. Each member may serve a maximum of two terms, except that the two members appointed from among the Presbyterian Mission Agency’s own membership may serve a maximum of one term and only so long as such person continues to serve as a member of the specified committee of the Presbyterian Mission Agency. The Board of Directors meets at regularly scheduled meetings not less frequent than annually, and at special meetings as necessary. Officers of the corporation are elected by the Board of Directors. The President is elected to serve a four-

year term subject to confirmation by the General Assembly. The following persons presently serve as the members of the Board of Directors, and/or as officers of the corporation, as designated:

***Nathan Anderson (Chair of the Board – current Board term ends March 2026)*** has been with Wake Forest University since 1999 and is currently the Director, Financial Systems & Analysis. Mr. Anderson received his Bachelor of Science degree in Business and Computer Science as well as his Masters of Business Administration degree from Wake Forest University. He is a Deacon and Ruling Elder. His time on Session included time as Clerk of Session as well as a leader of a capital/building campaign. Mr. Anderson has also served the Presbytery of Salem on the local campus ministry board. He was a Commissioner to the 216th General Assembly (2004) and served on the Mission Coordination Committee. Mr. Anderson currently attends Westminster Presbyterian Church in Greensboro, NC.

***Anne H.K. Apple (Board Member – current Board term ends March 2028)*** is a teaching elder in the PC(USA) who is currently a member of the Presbytery of Florida. A graduate of Rhodes College, and Columbia Theological Seminary, she currently serves as Interim Pastor of First Presbyterian Church in Tallahassee, Florida. She has previously served Idlewild Presbyterian Church in Memphis, Tennessee, and Grace Presbyterian Church in Mobile, Alabama.

***Jennifer Brown (Board Member – current Board term ends March 2026)*** is a healthcare attorney who has served as chief legal officer of two non-profit health systems, Baylor Scott & White Health in Texas and Presbyterian Healthcare Services in New Mexico, and currently serves as chief legal officer of a national health information technology company. She is licensed to practice law in Texas, New Mexico, Missouri, Arkansas and Florida. She is a graduate of Texas A&M University and The University of Texas School of Law. She currently serves on the Leadership Council of Texas A&M University Association of Former Students and is a Court Appointed Special Advocate with Dallas CASA. Ms. Brown lives in Kansas City with her husband, Woody Brown, a retired Presbyterian pastor. Ms. Brown attends Rolling Hills Presbyterian Church and is a Stephen minister.

***Judy Chang (Board Member – current Board term ends March 2026)*** is the founding partner of Judy Chang Law Firm, a bicoastal immigration law firm. She is an acting elder at So-Mahng Presbyterian Church and has been active in the Korean American community. She has served as Regional Governor of the International Association of Korean Lawyers, Board Secretary of NY Nanum Foundation, Chairperson of the Board of Trustees for the Korean Community Center, Board member and Legal Task Force Chair for Korean American Civic Empowerment, and Legal Task force Advisor for the Korean American Sanctuary Church Network. Born in Seoul, South Korea, Judy immigrated to Canada with her family at the age of 16 and obtained her JD from the University of Toronto, Faculty of Law. She spent one year in China as a tentmaker, which she counts as one extraordinary year of her life. She is married with two very creative sons.

***Thomas Fleming Jr. (Board Member – current term ends March 2028)*** is a ruling elder at Knox Presbyterian Church, Los Angeles, CA. Mr. Fleming has served the Presbytery of the Pacific in various positions. He was a delegate to the 220th General Assembly in Pittsburg, PA, where he was elected to a six-year term on the Presbyterian Mission Agency (PMA). In 2023, Mr. Fleming retired from Loyola Marymount University having served as its Senior Vice President and Chief Financial Officer. Previously he worked in various companies and organizations including Arthur Andersen & Co. and the United States Army. He currently is a Commissioner on the WASC Senior College and University Commission (WSCUC). He is a member of its Audit and Finance and Operations Committees. Mr. Fleming is also a member of the Investment Committee of the Religious of the Sacred Heart of Mary, Western Province. Mr. Fleming is a Certified Public Accountant (inactive). He graduated from Washington and Lee University with a B. S. in Commerce.

***Melanie Hancock (Board Member – current Board term ends March 2026)*** is a Ruling Elder and currently serves as the General Presbyter for the Presbytery of Northern Kansas. She joined the Presbytery Staff in 1993 serving as Associate General Presbyter and Transitional General Presbyter before being elected as General Presbyter in 2019. An educator at heart, Melanie served as Christian Education Director for Sunrise Presbyterian Church in Salina, Kansas for 8 years prior to joining the Presbytery staff.

***Dr. Felecia Hardy (Board Member – current term ends March 2026)*** is a commissioned ruling elder currently serving St. Paul Presbyterian Church in Louisburg, North Carolina. She has served the church in numerous capacities including Moderator of the Synod of The Mid-Atlantic and Baltimore Presbytery. She currently serves on the Presbyterian Mission Agency Board.

***Sinthia Hernandez-Diaz (Board Member – current term ends March 2028)*** is an experienced professional with over 22 years of assurance and advisory experience in providing audit and consulting-related services to public and private companies, encompassing aspects of strategic, financial, operational, and compliance functions and processes across multiple industries. Hernandez-Diaz currently serves Mosaic as Global Digital Transformation Director, Process Controls Lead. She is a Certified Public Accountant and graduated from University of Miami Herbert Business School with a Bachelor's in Business Administration, Accounting.

***Jesse Hite (Board Member – current Board term ends March 2028)*** is a retired Civil Engineer who has also served as the Church Administrator for the First Presbyterian Church, Charlotte, North Carolina where he is a member. In his over 40-year engineering career, Mr. Hite provided planning and consulting services to a wide range of both public and private clients in the environmental and transportation areas. Much of his career was spent in project and office management. He is a Ruling Elder and has served on a number of committees and was Clerk of Session at his home church. He has served the Presbytery of Charlotte including chairing its Finance Committee, serving on several Administrative Commissions and was chair of its Council for several years. Mr. Hite has been a Commissioner from the Presbytery of Charlotte to the General Assembly on two occasions. He served for eight years as a Board member for the Presbyterian Publishing Corporation including two years as its Board Chair. Mr. Hite has a Civil Engineering degree from the Virginia Polytechnic Institute and State University and a Master of Engineering degree from Old Dominion University.

***Olivia Hudson Smith (Board Member – current Board term ends March 2028)*** is a retired attorney. Ms. Hudson Smith began as a Special Education teacher for five years before becoming an attorney. She practiced as an attorney for thirty years, the last twenty years of which were as an Assistant City Attorney Specialist in the Denver City Attorney's Office from which she retired in 2012. After being ordained as a Minister of the Word and Sacrament in 2017, Ms. Hudson Smith has served as the Stated Clerk of the Presbytery of Denver. She has also served as Moderator of Denver Presbytery and as a board member of the Presbytery Publishing Corporation. Ms. Hudson Smith earned her J.D. in 1982 from the University of Denver Sturm College of Law and graduated from seminary at Iliff School of Theology in 2013. She presently lives in Denver, Colorado, where she attends People Presbyterian Church (U.S.A.).

***Michael K. Kirk (Secretary – current term ends March 2025)*** is General Counsel on the staff of the Administrative Services Group. He received his B.A. degree from Colgate University, a J.D. from the University of Louisville Brandeis School of Law, and an LL.M. from Georgetown University School of Law. From 1985-1987 he was an Assistant District Attorney for Ulster County, New York. From 1987 until joining the Legal Services Office of the Church Corporation in March 2009, he was a partner with the law firm of Wyatt, Tarrant & Combs, LLP. He was a Ruling Elder and was Clerk of Session at Highland Presbyterian Church in Louisville, KY.

***Clare R. Lewis (President – current term ends January 2028)*** is President of the Program, after having served as Senior Vice President of Sales and Marketing since 2015. She has twenty-one years of experience developing marketing and sales programs in the not-for-profit industry. Most recently, Ms. Lewis served as publisher of Congregational Ministries Publishing – a ministry area of the Presbyterian Mission Agency. She holds a degree from Wilfrid Laurier University in Waterloo, Ontario, Canada. Ms. Lewis is a Ruling Elder at Bardstown Road Presbyterian Church in Louisville, Kentucky, and a former youth pastor at First United Church, Kelowna, British Columbia.

***Kathy Lueckert (Board Member, non-voting – serving ex-officio)***, a Ruling Elder, accepted the call to serve as the President of the Presbyterian Church (U.S.A.), A Corporation in August 2019. In her role she will also manage the Administrative Services Group. Before her latest call, she served as Director of Finance and Administration at Village Presbyterian Church in the Kansas City area and as Director of Strategic Projects for World Vision. Prior to that she served as the Executive Vice President and Deputy Executive Director of the General Assembly Council in Louisville — a predecessor to the Presbyterian Mission Agency. Kathy has also worked in local government management for over fifteen years. Originally from Columbia, Missouri, Kathy has degrees from George Mason University, George Washington University and University of Mary Washington.

***John M. Nelsen (Board Member – current Board term ends March 2026)*** is a retired PC(USA) pastor, having dedicated 43 years to pastoral ministry. Throughout this time, he has assumed roles as pastor/head of staff in locations such as Maryland, Oklahoma, and, most recently, at University Presbyterian Church in El Paso, Texas. In January 2022, John retired from pastoral ministry, transitioning into the role as full-time volunteer with the Tres Rios Border Presbytery Border Ministry Foundation in El Paso/Juarez. John's service with PC(USA) Border ministries spans 31 years. Beyond his border ministry involvement, John has contributed to the PCUSA in various capacities, including

an eight-year term with the Presbyterian Foundation. John currently resides in El Paso with his wife of 46 years, Becky.

**Laura J. Olliges (Vice President of Finance and Treasurer – current term ends March 2025)** began work in this position in 2022. Prior to this she was the Manager of Accounting and Internal Compliance for the Program since 2011. Before joining the Program, she served on the staff of the General Assembly Mission Council (now known as the Presbyterian Mission Agency) since 1992 in Finance and Accounting, Internal Audit, and World Mission. Ms. Olliges is a Certified Public Accountant and received her Masters of Business Administration from the University of Louisville. She serves as Treasurer of the Board of Cedar Ridge Camp, a Presbyterian camp and conference center in Louisville Kentucky, and is a member of Highland Presbyterian Church in Louisville, KY.

**Jason L. Peterson (Senior Vice President Lending & Administration – current term ends March 2025)** is the Chief Operating Officer of the Program. Jason joined the Program in 2010 as the Director of Loan Operations and served in this role until December of 2022. Before joining the program, Jason spent thirteen years in the banking industry, serving in multiple leadership roles in both consumer lending and commercial banking divisions for BB&T (now Truist) and Fifth Third Bank. Jason studied Business Finance at Tuskegee University in Tuskegee Alabama. A native of Louisville Kentucky, Mr. Peterson has served on several Boards within the community, including Chair of Trustees at his local church of Green Castle Baptist Church.

**Rev. Kathy Reeves (Board Member – current Board term ends March 2026)** is currently serving as Moderator of the Board of Directors of Presbyterian Women, Inc. A graduate of Louisville Presbyterian Seminary, she is a member of the Presbytery of Denver. She retired in 2018, after 26 years of ministry at the Presbyterian Center in Louisville, serving first in the Ecumenical and Mission Partnerships office of Worldwide Ministries and then as Mission Associate for Presbyterian Women.

**Stephen Rhoades (Vice Chair of the Board – current Board term ends March 2026)** has been the Stated Clerk for the Presbytery of Santa Fe since August 2016. Mr. Rhoades is a retired attorney who is currently an inactive member of the State Bars of West Virginia (admitted 1977) and New Mexico (admitted 1980). He holds a B.A. in accounting from Grove City College in Grove City, Pennsylvania and a J.D. (Juris Doctorate) from the West Virginia College of Law in Morgantown, West Virginia. Mr. Rhoades has previously served as a member and co-chair of the Commission on Ministry for the Presbytery of Santa Fe and currently serves as ex-officio member of the Presbytery's Coordinating Team and Leadership Team. He has also previously served for two terms on the Board of Trustees for San Francisco Theological Seminary in San Anselmo, California. Mr. Rhoades lives in Albuquerque, New Mexico and attends First Presbyterian Church in Albuquerque.

**Donald Wingate (Board Member – current Board term ends March 2026)** is a state certified building contractor and owns and manages commercial rental properties. He holds a Bachelor of Arts degree from the University of South Florida. Mr. Wingate has previously served on the Board of Directors for the Mission Development Resources Committee of the Presbyterian Mission Agency Board and the West Orange Habitat for Humanity, and he currently serves on the Board of Directors for The Bond Foundation. He is also a member of the Community Redevelopment Agency Advisory Board for the City of Winter Garden, Florida. Mr. Wingate previously was a Commissioner in the 2012 General Assembly. He is a Ruling Elder of Oakland Presbyterian Church, Oakland, Florida.

**Judy L. Walton (Vice President of Lending Services – current term ends March 2025)** began work in this position in 2024 overseeing the underwriting and disbursement of loans. Judy joined the Program in 2000 as a Director in lending. She began serving the PCUSA in 1994 as staff to the General Assembly Council (now known as the Presbyterian Mission Agency) in the Office of Legal Services and later the Church Loan Program of the National Ministries Division. She holds a B.S. in Accounting from Indiana Wesleyan University.

## **Management Services**

Some administrative, managerial, accounting, and processing functions are performed by personnel of the Church Corporation under agreement with the Program and under the supervision of the Program's President. In addition, the Church Corporation leases to the Program certain office facilities. The Program will remit fees to the Church Corporation based on the time expended by the Church Corporation employees for the Program and pay rent to the Church Corporation for the use of the office area devoted to the operations of the Program. The amounts paid and accrued by the Program for administrative services and rent for the year ended December 31, 2023, are as follows:

2023

Administrative Services	\$ 265,032 paid and accrued
Rent	\$ 80,848 paid

### Remuneration

Members of the Program's Board of Directors do not receive compensation for their services to the Program. Directors are reimbursed for actual expenses incurred in attending the board meetings of the Program. Currently, the Secretary and Assistant Secretary are employees of the Church Corporation. From time to time other officers of the Program may also be employed by the Church Corporation. For the year ended December 31, 2023, the direct and indirect compensation paid by the Program to its executive officers (which term does not encompass assistant officers) is shown below, in the aggregate, for all executive officers and also, individually, for each of the Program's executive officers who received total remuneration in excess of \$150,000:

Payee	Salary	Health and Other Insurance	Pension and Retirement	Other Remuneration	Total Remuneration
James G. Rissler (President – former, Retired Dec 2023), individually	\$ 188,352	\$ 20,434	\$ 33,920	\$ -0-	\$ 242,706
Clare Lewis (Senior Vice President Sales and Marketing – former, until Dec 2023; President thereafter), individually	\$ 135,351	\$ 19,714	\$ 20,701	\$ 10,971	\$ 186,737
Laura Olliges (Vice President of Finance & Treasurer), individually	\$ 126,122	\$ 16,182	\$ 18,857	\$ 11,321	\$ 172,482
Jason L. Peterson (Senior Vice President Lending & Administration), individually	\$ 131,827	\$ 26,225	\$ 20,124	\$ 11,527	\$ 189,703
Aggregate for all executive officers	\$ 581,652	\$ 82,555	\$ 93,602	\$ 33,819	\$ 791,628

### LEGAL MATTERS

The law firm of Spencer Fane LLP, 1 North Brentwood Boulevard, Suite 1200, St. Louis, Missouri 63105, has given its opinion that the Notes, when issued by the Program, will be legally issued and binding obligations of the Program.

### FINANCIAL STATEMENTS

The audited financial statements included herein are the Statements of Financial Position as of December 31, 2023 and 2022, and the related Statements of Activities and Changes in Net Assets and Statements of Cash Flows for the years ended December 31, 2023, 2022, and 2021 and related Notes to Financial Statements.

## **INVESTOR REPORTS**

The Program's current audited financial statements will be mailed to Investors within 120 days of the end of its last fiscal year, and will also be made available to Investors upon written request.

## **INDEPENDENT AUDITORS**

The Statements of Financial Position of the Program as of December 31, 2023 and 2022, and the related Statements of Activities and Changes in Net Assets, and the Statements of Cash Flows for the years ended December 31, 2023, 2022, and 2021, set forth in this Offering Circular have been included in reliance upon the report of Cherry Bekaert LLP, independent certified public accountants, given on the authority of that firm as independent auditors. See auditors report, and accompanying audited financial statements and notes thereto, beginning at page 33.



## Report of Independent Auditor

To the Board of Directors  
Presbyterian Church (U.S.A.) Investment and Loan Program, Inc.  
Louisville, Kentucky

### Opinion

We have audited the accompanying financial statements of Presbyterian Church (U.S.A.) Investment and Loan Program, Inc. ("Program") which comprise the statements of financial position as of December 31, 2023 and 2022, and the related statements of activities and changes in net assets, and cash flows for the years ended December 31, 2023, 2022, and 2021, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Presbyterian Church (U.S.A.) Investment and Loan Program, Inc. as of December 31, 2023 and 2022, and the change in its net assets and its cash flows for the years ended December 31, 2023, 2022, and 2021, in accordance with accounting principles generally accepted in the United States of America.

### Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are required to be independent of the Program and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Prior Period Financial Statements

The financial statements as of December 31, 2022, and 2021, were audited by MCM CPAs & Advisors LLP, which was acquired by Cherry Bekaert LLP as of October 31, 2023 and whose reports dated March 11, 2023, and March 14, 2022, respectively, expressed unmodified opinions on those statements.

### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Program's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

Exercise professional judgment and maintain professional skepticism throughout the audit.

Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.

Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Program's internal control. Accordingly, no such opinion is expressed.

Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.

Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Program's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

*Cherry Bekaert LLP*

Louisville, Kentucky  
March 12, 2024

**PRESBYTERIAN CHURCH (U.S.A.) INVESTMENT AND LOAN PROGRAM, INC.**  
**STATEMENTS OF FINANCIAL POSITION**

DECEMBER 31, 2023 AND 2022

	<u>2023</u>	<u>2022</u>
<b>ASSETS</b>		
Cash and cash equivalents	\$ 4,958,971	\$ 5,807,919
Investments	8,632,222	6,928,581
Loans, gross	110,904,666	114,426,201
Less allowance for credit losses	(700,000)	(700,000)
Loans, Net	<u>110,204,666</u>	<u>113,726,201</u>
Accrued interest receivable	490,956	510,325
Operating lease right-of-use asset	302,218	-
Other assets	50,916	40,591
<b>Total Assets</b>	<u><u>\$ 124,639,949</u></u>	<u><u>\$ 127,013,617</u></u>
<b>LIABILITIES AND NET ASSETS</b>		
Liabilities:		
Accrued interest payable	\$ 217,336	\$ 125,528
Other liabilities	872,528	650,014
Operating lease liability	303,232	-
Notes payable to investors	56,925,078	59,587,197
Notes payable to New Covenant Trust Company	1,831,220	1,943,180
Denominational Accounts Payable To:		
PC (U.S.A.) Foundation	10,679,000	10,679,000
PC (U.S.A.), A Corporation	11,935,210	11,747,223
Synods and Presbyteries	21,155,748	23,151,808
Presbyterian Publishing Corporation	191,734	188,488
Total Liabilities	<u>104,111,086</u>	<u>108,072,438</u>
Net Assets:		
Without Donor Restrictions:		
Contributed capital	5,000,000	5,000,000
Accumulated surplus	15,528,863	13,941,179
Total Net Assets Without Donor Restrictions	<u>20,528,863</u>	<u>18,941,179</u>
<b>Total Liabilities and Net Assets Without Donor Restrictions</b>	<u><u>\$ 124,639,949</u></u>	<u><u>\$ 127,013,617</u></u>

The accompanying notes to the financial statements are an integral part of these statements.

**PRESBYTERIAN CHURCH (U.S.A.) INVESTMENT AND LOAN PROGRAM, INC.**  
**STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS**

YEARS ENDED DECEMBER 31, 2023, 2022, AND 2021

	<u>2023</u>	<u>2022</u>	<u>2021</u>
Net Assets Without Donor Restrictions:			
Interest Income:			
Interest and fees on loans	\$ 4,413,344	\$ 4,028,198	\$ 3,675,873
Interest income on investments	389,019	115,197	144,846
Total Interest Income	<u>4,802,363</u>	<u>4,143,395</u>	<u>3,820,719</u>
Interest Expense:			
Interest on notes and denominational accounts	1,831,047	1,090,097	1,187,190
Other interest expense	-	1,834	-
Total Interest Expense	<u>1,831,047</u>	<u>1,091,931</u>	<u>1,187,190</u>
Net Interest Income	<u>2,971,316</u>	<u>3,051,464</u>	<u>2,633,529</u>
Other Operating Income:			
Administrative service fee	1,058,460	978,240	930,766
Miscellaneous income	14,328	1,530	305,212
	<u>1,072,788</u>	<u>979,770</u>	<u>1,235,978</u>
Other Operating Expense:			
Salaries and benefits	1,676,653	1,700,507	1,643,974
General and administrative	692,577	626,340	461,972
Professional services, registration and filing fees	295,783	274,623	260,134
	<u>2,665,013</u>	<u>2,601,470</u>	<u>2,366,080</u>
Increase in net assets from operations	<u>1,379,091</u>	<u>1,429,764</u>	<u>1,503,427</u>
Nonoperating (Loss) Income:			
Gifts and contributions	75	34,674	500,526
Realized investment losses	(64,107)	(2,276)	(828)
Unrealized investment gains (losses)	272,625	(141,226)	(67,791)
	<u>208,593</u>	<u>(108,828)</u>	<u>431,907</u>
Change in net assets without donor restrictions	1,587,684	1,320,936	1,935,334
Net assets without donor restrictions, beginning of year	<u>18,941,179</u>	<u>17,620,243</u>	<u>15,684,909</u>
Net assets without donor restrictions, end of year	<u>\$ 20,528,863</u>	<u>\$ 18,941,179</u>	<u>\$ 17,620,243</u>

The accompanying notes to the financial statements are an integral part of these statements.

**PRESBYTERIAN CHURCH (U.S.A.) INVESTMENT AND LOAN PROGRAM, INC.**  
**STATEMENTS OF CASH FLOWS**

YEARS ENDED DECEMBER 31, 2023, 2022, AND 2021

	<u>2023</u>	<u>2022</u>	<u>2021</u>
<b>Cash flows from operating activities:</b>			
Change in net assets without donor restrictions	\$ 1,587,684	\$ 1,320,936	\$ 1,935,334
Adjustments to reconcile change in net assets without donor restrictions to net cash flows from operating activities:			
(Gain) loss on investments	(208,518)	143,502	68,619
Amortization of operating lease right-of-use asset	68,463	-	-
Other changes in operating assets and liabilities:			
Accrued interest receivable and other assets	9,044	(79,003)	62,247
Operating lease liability	(67,449)	-	-
Accrued interest payable and other liabilities	314,322	87,430	(454,867)
Net cash flows from operating activities	<u>1,703,546</u>	<u>1,472,865</u>	<u>1,611,333</u>
<b>Cash flows from investing activities:</b>			
Purchases of investments	(9,461,762)	(4,110,494)	(3,642,978)
Proceeds from calls, maturities, and sales of investments	7,966,639	6,449,402	3,827,490
Issuance of loans	(13,354,272)	(23,484,976)	(22,233,103)
Proceeds from loan repayments	16,875,807	10,864,310	13,980,281
Net cash flows from investing activities	<u>2,026,412</u>	<u>(10,281,758)</u>	<u>(8,068,310)</u>
<b>Cash flows from financing activities:</b>			
Issuance of notes payable	7,179,700	6,946,783	16,178,450
Redemptions of notes payable	(9,953,779)	(10,641,901)	(6,123,037)
Issuance of denominations payable	1,513,616	7,858,284	2,817,973
Redemptions of denominations payable	(3,318,443)	(5,438,604)	(2,560,161)
Net cash flows from financing activities	<u>(4,578,906)</u>	<u>(1,275,438)</u>	<u>10,313,225</u>
Change in cash and cash equivalents	(848,948)	(10,084,331)	3,856,248
Cash and cash equivalents, beginning of year	5,807,919	15,892,250	12,036,002
Cash and cash equivalents, end of year	<u>\$ 4,958,971</u>	<u>\$ 5,807,919</u>	<u>\$ 15,892,250</u>
<b>Supplemental disclosures of cash flow information:</b>			
Interest paid for the year	<u>\$ 1,739,239</u>	<u>\$ 1,083,398</u>	<u>\$ 1,214,631</u>
<b>Noncash investing and financing transactions:</b>			
Operating lease right-of-use assets and liabilities resulting from lease entered into during 2023	<u>\$ 370,681</u>	<u>\$ -</u>	<u>\$ -</u>

The accompanying notes to the financial statements are an integral part of these statements.

# **PRESBYTERIAN CHURCH (U.S.A.) INVESTMENT AND LOAN PROGRAM, INC.**

## **NOTES TO THE FINANCIAL STATEMENTS**

DECEMBER 31, 2023, 2022, AND 2021

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### **Note 1—Nature of organization and operations**

The Presbyterian Church (U.S.A.) Investment and Loan Program, Inc. (the "Program") was authorized by the 207<sup>th</sup> General Assembly (the "Church") of the Presbyterian Church (U.S.A.) (the "Denomination") in 1995. The Program's primary purpose is to augment the church development activities of the Church. These activities include the issuance of denominational account receipts, notes or other financial instruments approved by its Board of Directors in order to fund loans for the mission of the Church; the establishment of underwriting standards and loan criteria for loans to congregations, governing bodies and their validated ministries, and theological and educational institutions related to the Denomination to enable them to acquire or improve real property; the training and orientation of volunteers, committees, employees, and others within Synods and Presbyteries who have responsibilities related to work of the Program; accounting and reporting with respect to all of the foregoing; and such other mission, finance and related services as the Presbyterian Mission Agency Board (formerly known as the General Assembly Mission Council) may direct or approve.

The Program was incorporated in Pennsylvania on July 31, 1995, as a nonprofit religious membership organization and is tax exempt under Section 501(c) (3) of the Internal Revenue Code of 1986, as amended. As a nonprofit corporation, the Program does not have any shareholders. Its sole member is the Presbyterian Church (U.S.A.), A Corporation ("PC (U.S.A.)").

### **Note 2—Summary of significant accounting policies**

*Basis of Accounting* – The financial statements of the Program have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"). The Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") is the sole source of authoritative U.S. GAAP.

*Use of Estimates* – To prepare financial statements in conformity with accounting principles generally accepted in the United States of America, management makes estimates and assumptions based on available information. These estimates and assumptions affect the amounts reported in the financial statements and the disclosures provided, and future results could differ.

The determination of the adequacy of the allowance for credit losses is based on estimates particularly susceptible to significant changes in the economic environment and market conditions. While management uses available information to recognize losses on loans, future additions to the allowance may be necessary based on changes in local economic conditions.

*Cash Flows* – Cash and cash equivalents include cash in banks and liquid investments. Net cash flows are reported for demand notes, money market funds and certificates of deposit with maturities fewer than 90 days.

*Investments* – Securities are carried at fair value. Investments consist principally of money market funds, equity securities, mutual funds, fixed income bonds, alternative investments, and certificates of deposit with other financial institutions, which generally mature within three years. These investments could also include variable rate demand notes and discounted commercial paper with original terms of thirteen months or less. Interest and dividends on investments are included in interest income. Realized and unrealized gains and losses are included in non-operating activities.

*Loans* – Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are reported at the principal balance outstanding, net of allowance for credit losses. Interest income is accrued on the unpaid principal balance.

# PRESBYTERIAN CHURCH (U.S.A.) INVESTMENT AND LOAN PROGRAM, INC.

## NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2023, 2022, AND 2021

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### Note 2—Summary of significant accounting policies (continued)

Interest income on loans is discontinued on loans management has determined will incur loss. Nonaccrual determination is made by management of the Program. Past due status is based on the contractual terms of the loan. Loans are placed on nonaccrual status or charged-off at an earlier date if collection of principal or interest is considered doubtful.

All interest accrued but not received for loans placed on nonaccrual status is reversed against interest income. Interest received on such loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual status. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

*Allowance for Credit Losses* – The allowance for credit losses is a valuation account that is deducted from the loans' amortized cost basis to present the net amount expected to be collected on the loans. Loans are charged off against the allowance when management believes that the uncollectability of a loan balance is confirmed. Expected recoveries do not exceed the aggregate of amounts previously charged-off and expected to be charged-off.

The allowance for credit losses is based upon management's estimate of the amount needed to maintain the allowance for credit losses at an adequate level to cover known and inherent risk of loss in the loan portfolio. Management estimates the allowance for credit losses using relevant available information, from internal and external sources, relating to past events, current economic conditions, and reasonable and supportable forecasts. Adjustments to historical loss information are made for differences in current loan-specific risk characteristics, such as evaluations of facts and issues related to specific loans, management's ongoing review and grading of the loan portfolio, consideration of the Program's historical loan loss and delinquency experience on each portfolio category, trends in past due and nonperforming loans, changes in size and character of the loan portfolio, concentrations of loans to specific borrowers or industries, existing economic conditions, the fair value of the underlying collateral, and other qualitative factors which could affect potential credit losses.

The allowance for credit losses is measured on a collective (pool) basis when similar risk characteristics exist. The Program segments the loan portfolio into broad categories with similar risk elements for the purposes of computing the allowance for credit losses and measures the allowance for credit losses using the weighted-average remaining maturity ("WARM") methodology. Those categories and their specific risks are described below.

*Church Loans* – Risks common to church loans are membership loss, denominational concerns, economic conditions, fund raising collection declines, significant change in leadership, guarantor strength and project overruns. Church real-estate collateral is considered special use assets and could be more challenging to liquidate in a declining economic environment.

*PC (U.S.A.) – Related Organization Loans* – Risks common to PC(U.S.A.)-related organization loans are changes in market demand for services offered by the borrower, changes in cash flow, general economic conditions, declines in real estate values and lack of suitable alternative use of property. Loans in this category typically do not require a guaranty.

*Presbytery Loans* – Risks common to presbytery loans are membership loss, denominational concerns, economic conditions, and property management of presbytery real-estate property under its care.

Loans that do not share risk characteristics are evaluated on an individual basis. Loans evaluated individually are not also included in the collective evaluation.

Expected credit losses on loans analyzed individually are based on the present value of cash flows expected to be collected. As of December 31, 2023, 2022, and 2021, all loans were included in the collective evaluation.

**PRESBYTERIAN CHURCH (U.S.A.) INVESTMENT AND LOAN PROGRAM, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**

DECEMBER 31, 2023, 2022, AND 2021

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**Note 2—Summary of significant accounting policies (continued)**

Because each of the criteria used is subject to change, the allocation of the allowance for credit losses is made for analytical purposes and is not necessarily indicative of the trend of future loan losses in any particular loan category. While management uses the best information available to make evaluations, future adjustments may be necessary if economic and other conditions differ substantially from the assumptions used.

Some of the Program's loans may be reported as troubled debt restructures ("TDRs"). Loans are reported as TDRs when the Program grants a concession to a borrower experiencing financial difficulties that it would not otherwise consider. Examples of such concessions include forgiveness of principal or accrued interest, extending the maturity date(s) or providing a lower interest rate than would be normally available for a transaction of similar risk. The allowance for credit losses on a TDR is determined using the same method as all other loans held for discounted cash flow method. When the value of a concession is measured using the discounted cash flow method the allowance for credit losses is determined by discounting the expected future cash flows at the original interest rate of the loan.

Loans are made to various member congregations, governing bodies, and other Denomination-related organizations. Prior to entering into the loan relationship, each loan is evaluated as to its repayment ability through a careful analysis of cash flow generation sufficient to service debt. Secured loans provide a secondary source of repayment through liquidation of collateral, which generally consists of real estate. Unsecured loans are reliant on the cash flows of the borrower, co-borrower and/or guarantor.

*Loan Commitment and Related Financial Instruments* – Financial instruments include commitments to make loans which meet customer-financing needs. The face amount for these items represents the exposure to loss, before considering customer collateral or ability to repay. Such financial instruments are recorded when they are funded.

*Concentration of Credit Risks* – The Program maintains cash, liquid investments, interest-bearing deposits, and investments with various financial institutions. At times, such items may be in excess of the FDIC insurance level. The Program also holds certain fixed income bonds. At year-end 2023 and 2022, there were no holdings of securities of any one issuer in an amount greater than 10% of net assets. Additionally, the Program's loan portfolio is primarily for Presbyterian Church (U.S.A.) congregations, governing bodies, theological institutions, and educational institutions related to Presbyterian Church (U.S.A.) to enable them to acquire or improve real property.

*Loss Contingencies* – Loss contingencies, including claims and legal actions arising in the ordinary course of business, are recorded as liabilities when the likelihood of loss is probable, and an amount or range of loss can be reasonably estimated. Management does not believe there are currently such matters that will have a material effect on the financial statements.

*Fair Value of Financial Instruments* – Fair values of financial instruments are estimated using relevant market information and other assumptions. Fair value estimates involve uncertainties and matters of significant judgment regarding interest rates, credit risk, prepayments, and other factors, especially in the absence of broad markets for particular items. Changes in assumptions or in market conditions could significantly affect the estimates.

*Income Taxes* – The Program is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. Due to its tax-exempt status, the Program is not required to file federal or state tax returns. Accordingly, no provision for income taxes has been made in the financial statements.



**PRESBYTERIAN CHURCH (U.S.A.) INVESTMENT AND LOAN PROGRAM, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**

DECEMBER 31, 2023, 2022, AND 2021

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**Note 2—Summary of significant accounting policies (continued)**

*Revenues* – Gifts and Contributions: Gifts and contribution revenue are recorded when received, based on the existence or absence of donor restrictions. The Program reports information regarding its financial position and activities according to the following net asset classifications:

*Net Assets Without Donor Restrictions* – Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Program. These net assets may be used at the discretion of the Program's management and the board of directors.

*Net Assets with Donor Restrictions* – Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by action of the Program or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds must be maintained in perpetuity. The Program had no net assets with donor restrictions as of December 31, 2023, 2022, or 2021.

*Leases* – In February 2016, the FASB issued Accounting Standards Update ("ASU") 2016-02, *Leases*, which requires all leases to be recognized on the Program's statement of financial position as a right-of-use ("ROU") asset and a lease liability, unless the lease is a short-term lease (generally a lease with a term of twelve months or less). On January 1, 2022, the Program adopted ASU 2016-02 with an immaterial impact to the Program's financial statements. The Program elected the practical expedient to not separate non-lease components from lease components as well as the practical expedient excluding short-term leases with a lease term of twelve months or less. On January 1, 2023, the Program entered into a lease with a related party and recognized an operating lease liability totaling \$370,681, with a corresponding amount of an operating lease ROU asset (see Note 7).

*Recent Accounting Pronouncements* – In June 2016, the FASB issued ASU 2016-13, *Financial Instruments-Credit Losses ("Topic 326"): Measurement of Credit Losses on Financial Instruments*, which introduces the current expected credit loss ("CECL") model and replaces the incurred loss model. Credit losses on financial instruments measured at amortized cost will be determined using a current expected credit loss model which requires the Program to measure all expected credit losses for financial instruments held at the reporting date based on historical experience, current conditions, and reasonable and supportable forecasts.

In March 2022, the FASB issued ASU 2022-02, *Financial Instruments - Credit Losses ("Topic 326"): Troubled Debt Restructurings and Vintage Disclosures*, to eliminate the accounting guidance for troubled debt restructurings by creditors, while enhancing disclosure requirements for certain loan refinancing and restructurings by creditors when a borrower is experiencing financial difficulty. These amendments are intended to improve the decision usefulness of information provided to investors about certain loan refinancings, restructurings, and write-offs.

On January 1, 2023, the Program adopted ASU 2016-13 and all related subsequent amendments thereto effective January 1, 2023 using the modified retrospective approach for all financial assets measured at amortized cost and off-balance sheet credit exposures. Results for the reporting periods beginning after January 1, 2023 are presented under Topic 326 while prior period amounts continue to be reported in accordance with previously applicable GAAP. No cumulative adjustment to net assets was deemed necessary.

Other accounting standards that have been issued or proposed by the FASB or other standards-setting bodies are not expected to have a material impact on the Program's financial position, results of operations, or cash flows.

*Subsequent Events* – Subsequent events for the Program have been considered through March 12, 2024 which represents the date the financial statements were available to be issued.

**PRESBYTERIAN CHURCH (U.S.A.) INVESTMENT AND LOAN PROGRAM, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**

DECEMBER 31, 2023, 2022, AND 2021

**Note 3—Investments**

Investments are stated at fair value and consist of the following at December 31, 2023 and 2022:

	2023		2022	
	Cost	Fair value	Cost	Fair value
Money market fund	\$ 13,161	\$ 13,161	\$ 34,126	\$ 34,126
Equity securities	376,836	396,247	-	-
Mutual funds	2,525,902	2,539,395	-	-
Fixed income bonds:				
State and municipal bonds	-	-	100,723	99,307
U. S. Treasury and federal agency	2,066,140	2,134,680	356,196	340,892
Corporate bonds	909,965	969,941	3,670,386	3,514,786
Other bonds	-	-	257,651	244,470
Certificates of deposit	2,450,000	2,450,000	2,695,000	2,695,000
Alternative investments	128,812	128,798	-	-
	<u>\$ 8,470,816</u>	<u>\$ 8,632,222</u>	<u>\$ 7,114,082</u>	<u>\$ 6,928,581</u>

The following schedule summarizes the investment return reported in the statements of activities and changes in net assets without donor restrictions for the years ended December 31, 2023, 2022, and 2021:

	2023	2022	2021
Interest and dividends on investments	\$ 389,019	\$ 115,197	\$ 144,846
Realized investment losses	(64,107)	(2,276)	(828)
Unrealized investment gains (losses)	272,625	(141,226)	(67,791)
Total investment return	<u>\$ 597,537</u>	<u>\$ (28,305)</u>	<u>\$ 76,227</u>

**Note 4—Loans**

The portfolio of loans is due from member congregations of PC (U.S.A.) and governing bodies. Loans at December 31, 2023 and 2022 were as follows:

	2023	2022
Church loans	\$ 88,492,105	\$ 94,421,810
PC (U.S.A.)-Related Organization loans	21,298,596	18,819,443
Presbytery loans	1,113,965	1,184,948
	<u>110,904,666</u>	<u>114,426,201</u>
Allowance for credit losses	<u>(700,000)</u>	<u>(700,000)</u>
Net loans	<u>\$ 110,204,666</u>	<u>\$ 113,726,201</u>

**PRESBYTERIAN CHURCH (U.S.A.) INVESTMENT AND LOAN PROGRAM, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**

DECEMBER 31, 2023, 2022, AND 2021

**Note 4—Loans (continued)**

The Program issued \$13,354,272 of loans to 26 churches and presbyteries in 2023, \$23,484,976 of loans to 27 churches and presbyteries in 2022, and \$22,233,103 of loans to 31 churches and presbyteries in 2021. The weighted average interest rate of all loans issued by the Program at year end was 4.51% in 2023, 3.95% in 2022 and 3.99% in 2021.

The following table summarizes the activity related to the allowance for credit losses for the year ended December 31, 2023:

<b>December 31, 2023</b>	<b>Church</b>	<b>PC (U.S.A.)- Related Organization</b>	<b>Presbytery</b>	<b>Total</b>
Allowance for credit losses				
Beginning balance	\$ 581,974	\$ 111,035	\$ 6,991	\$ 700,000
Provision for credit losses	(14,208)	14,627	(419)	-
Loans charged off	-	-	-	-
Recoveries	-	-	-	-
Total ending allowance balance	\$ 567,766	\$ 125,662	\$ 6,572	\$ 700,000

The following table presents the activity in the allowance for loan losses by portfolio segment for the years ended December 31, 2022, and 2021:

<b>December 31, 2022</b>	<b>Church</b>	<b>PC (U.S.A.)- Related Organization</b>	<b>Presbytery</b>	<b>Total</b>
Allowance for loan losses				
Beginning balance	\$ 601,314	\$ 89,439	\$ 9,247	\$ 700,000
Provision for loan losses	(19,340)	21,596	(2,256)	-
Loans charged off	-	-	-	-
Recoveries	-	-	-	-
Total ending allowance balance	\$ 581,974	\$ 111,035	\$ 6,991	\$ 700,000

<b>December 31, 2021</b>	<b>Church</b>	<b>PC (U.S.A.)- Related Organization</b>	<b>Presbytery</b>	<b>Total</b>
Allowance for loan losses				
Beginning balance	\$ 632,067	\$ 57,132	\$ 10,801	\$ 700,000
Provision for loan losses	(30,753)	32,307	(1,554)	-
Loans charged off	-	-	-	-
Recoveries	-	-	-	-
Total ending allowance balance	\$ 601,314	\$ 89,439	\$ 9,247	\$ 700,000

**PRESBYTERIAN CHURCH (U.S.A.) INVESTMENT AND LOAN PROGRAM, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**

DECEMBER 31, 2023, 2022, AND 2021

**Note 4—Loans (continued)**

The recorded investment in loans excludes accrued interest receivable due to immateriality.

There were no loans delinquent more than 90 days past due and still accruing and no nonaccrual loans at year-end 2023 or 2022. There were no loans charged-off during the three years in the period ended December 31, 2023.

There were no loans individually evaluated for impairment during the year ended December 31, 2022. As such, there were no specific allocations, no amounts were charged off during the year, and no interest income was recognized or received for loans individually evaluated for impairment in 2022.

There were no impaired loans during the year ended December 31, 2021. There were no specific allocations and no amounts were charged off during the year. The average balance for impaired loans during 2021 was \$188,180. Interest income recognized and received in cash for impaired loans totaled \$31,468 in 2021.

*Loan Modifications:*

Occasionally, the Program modifies loans to borrowers in financial distress by providing a term extension, interest rate reduction, or a change in the payment structure of the note. When principal forgiveness is provided, the amount of forgiveness is charged-off against the allowance for credit losses.

The following table presents the amortized cost basis of loans at December 31, 2023 that were both experiencing financial difficulty and modified during the year ended December 31, 2023 by class and by type of modification. The percentage of amortized cost basis of loans that were modified to borrowers in financial distress as compared to the amortized cost basis of each class of financing receivable is also presented below.

	<b>Term Extension</b>	
	<b>Amortized Cost Basis</b>	<b>% of Total Class of Financing Receivable</b>
Church loans	\$ 207,305	0.23%
PC (U.S.A.)-Related Organization loans	-	0.00%
Presbytery loans	-	0.00%
	<u>\$ 207,305</u>	

*Troubled Debt Restructurings:*

Prior to the adoption of ASU 2016-13, as of December 31, 2022, the Program had a recorded investment in troubled debt restructurings of \$4,857,989. All troubled debt restructurings as of December 31, 2022 were church loans. At December 31, 2022, there were no specific reserves allocated for loans and the Program had not committed to lend additional amounts.

During the years ended December 31, 2022 and 2021, the terms of these loans were modified as troubled debt restructurings. The modification of the terms of the loans included an extension of the maturity date and interest only periods. There were two loans modified as troubled debt restructurings in 2022, and five loans modified as troubled debt restructurings in 2021. The related balances of the aforementioned loans modified during 2022 and 2021 were \$621,548 and \$1,482,940, respectively.

**PRESBYTERIAN CHURCH (U.S.A.) INVESTMENT AND LOAN PROGRAM, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**

DECEMBER 31, 2023, 2022, AND 2021

**Note 4—Loans (continued)**

There were no differences between the pre and post modified balances. No troubled debt restructurings defaulted during the two years in the period ended December 31, 2022. The troubled debt restructurings did not result in any changes to the allowance for loan losses or charge-offs.

The terms of certain loans were modified during the year ended December 31, 2021 that did not meet the definition of a troubled debt restructuring. These loans had a total recorded investment as of December 31, 2021 of \$470,387, with \$-0- remaining on modification at December 31, 2021.

*Past Due Loans:*

The following table presents the aging of the recorded investment in past due loans as of December 31, 2023 and 2022 by class of loans:

	30 - 59 Days Past Due	60 - 89 Days Past Due	Greater Than 89 Days Past Due	Total Past Due	Loans Not Past Due	Total
<b>December 31, 2023</b>						
Church loans	\$ 50,000	\$ -	\$ -	\$ 50,000	\$ 88,442,105	\$ 88,492,105
PC (U.S.A.)-Related Organization loans	-	-	-	-	21,298,596	21,298,596
Presbytery loans	-	-	-	-	1,113,965	1,113,965
Total	<u>\$ 50,000</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 50,000</u>	<u>\$ 110,854,666</u>	<u>\$ 110,904,666</u>
<b>December 31, 2022</b>						
Church loans	\$ 443,322	\$ -	\$ -	\$ 443,322	\$ 93,978,488	\$ 94,421,810
PC (U.S.A.)-Related Organization loans	-	-	-	-	18,819,443	18,819,443
Presbytery loans	-	-	-	-	1,184,948	1,184,948
Total	<u>\$ 443,322</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 443,322</u>	<u>\$ 113,982,879</u>	<u>\$ 114,426,201</u>

*Loans by Risk Category:*

The Program categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The Program analyzes loans individually by classifying the loans as to credit risk. This analysis is performed on an accrual basis. The Program uses the following definitions for risk ratings:

*Special Mention* – Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution's credit position at some future date.

*Substandard* – Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

*Doubtful* – Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

**PRESBYTERIAN CHURCH (U.S.A.) INVESTMENT AND LOAN PROGRAM, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**

DECEMBER 31, 2023, 2022, AND 2021

**Note 4—Loans (continued)**

Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be pass rated loans.

Based on the most recent analysis performed, the risk category of loans by class of loans is as follows:

<b>December 31, 2023</b>	<b>Pass</b>	<b>Special Mention</b>	<b>Substandard</b>	<b>Doubtful</b>	<b>Total</b>
Church loans	\$ 83,114,307	\$ 5,377,798	\$ -	\$ -	\$ 88,492,105
PC (U.S.A.)-Related					
Organization loans	21,298,596	-	-	-	21,298,596
Presbytery loans	1,113,965	-	-	-	1,113,965
Total	\$ 105,526,868	\$ 5,377,798	\$ -	\$ -	\$ 110,904,666
<b>December 31, 2022</b>	<b>Pass</b>	<b>Special Mention</b>	<b>Substandard</b>	<b>Doubtful</b>	<b>Total</b>
Church loans	\$ 89,877,169	\$ 4,544,641	\$ -	\$ -	\$ 94,421,810
PC (U.S.A.)-Related					
Organization loans	18,819,443	-	-	-	18,819,443
Presbytery loans	1,184,948	-	-	-	1,184,948
Total	\$ 109,881,560	\$ 4,544,641	\$ -	\$ -	\$ 114,426,201

**Note 5—Fair value**

Fair value is the exchange price that would be received for an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels or inputs that may be used to measure fair values:

*Level 1* – Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

*Level 2* – Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

*Level 3* – Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The Program uses the following methods and significant assumptions to estimate fair value.

Money market funds are valued based on quoted market prices (Level 1). Investments also include certificates of deposits with financial institutions. Fair values are estimated to approximate deposit account balances, payable on demand, as no discounts for credit quality or liquidity were determined to be applicable (Level 2).

**PRESBYTERIAN CHURCH (U.S.A.) INVESTMENT AND LOAN PROGRAM, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**

*DECEMBER 31, 2023, 2022, AND 2021*

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**Note 5—Fair value (continued)**

The fair values of debt investments that are readily marketable are determined by obtaining quoted market prices of similar securities with similar due dates (U.S. Treasury) (Level 2 inputs). The fair values of other debt instruments (U.S. federal agencies, corporate bonds, and other bonds) are determined by obtaining valuations from third parties based on matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2 inputs).

Also included in other investments are hedge funds, private credit funds, private equity funds, and real estate investment trusts ("REITs") for which readily marketable pricing is not necessarily available. The alternative investments may include short sales on securities and trading in futures contracts, options, foreign currency contracts, other derivative instruments, private equity, and real estate investments. Management has determined that the net asset value (NAV) is an appropriate estimate of the fair value of these investments at December 31, 2023, based on the fact that the alternative investments are audited and accounted for at fair value by the administrators of the respective alternative investments.

The components of the individual investments within these funds are not readily determinable. The estimated fair value is based on valuations provided by the external investment managers. Program management believes the carrying amount of these financial instruments, \$128,798 at December 31, 2023, is a reasonable estimate of fair value. Because these investments are not readily marketable, their estimated value is subject to uncertainty and, therefore, may differ from the value that would have been used had a ready market for such investments existed. Such differences could be material.

**PRESBYTERIAN CHURCH (U.S.A.) INVESTMENT AND LOAN PROGRAM, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**

DECEMBER 31, 2023, 2022, AND 2021

**Note 5—Fair value (continued)**

The carrying amounts and estimated fair values of financial instruments, at December 31, 2023 and 2022, are as follows:

	Fair value measurements at December 31 using					Net Asset Value
	Total	Quoted Prices in Active Markets for Identical Assets (level 1)	Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)		
<b>December 31, 2023</b>						
Assets:						
Money market	\$ 13,161	\$ 13,161	\$ -	\$ -	\$ -	-
Equity securities	396,247	396,247	-	-	-	-
Mutual funds	2,539,395	2,539,395	-	-	-	-
Fixed income bonds:						
U.S. Treasury and federal agency	2,134,680	-	2,134,680	-	-	-
Corporate bonds	969,941	-	969,941	-	-	-
Certificates of deposit	2,450,000	-	2,450,000	-	-	-
Alternative investments	128,798	-	-	-	-	128,798
Total investments	<u>\$ 8,632,222</u>	<u>\$ 2,948,803</u>	<u>\$ 5,554,621</u>	<u>\$ -</u>	<u>\$ -</u>	<u>128,798</u>
<b>December 31, 2022</b>						
Assets:						
Money market	\$ 34,126	\$ 34,126	\$ -	\$ -	\$ -	-
Fixed income bonds:						
State and municipal bonds	99,307	-	99,307	-	-	-
U.S. Treasury and federal agency	340,892	-	340,892	-	-	-
Corporate bonds	3,514,786	-	3,514,786	-	-	-
Other bonds	244,470	-	244,470	-	-	-
Certificates of deposit	2,695,000	-	2,695,000	-	-	-
Total investments	<u>\$ 6,928,581</u>	<u>\$ 34,126</u>	<u>\$ 6,894,455</u>	<u>\$ -</u>	<u>\$ -</u>	<u>-</u>

The Program's alternative investments consist of the following at December 31, 2023:

	Fair Value	Unfunded Commitments	Redemption Frequency	Redemption Notice Period
Private credit funds	\$ 128,798	\$ -	Monthly	T-3 days



# **PRESBYTERIAN CHURCH (U.S.A.) INVESTMENT AND LOAN PROGRAM, INC.**

## **NOTES TO THE FINANCIAL STATEMENTS**

*DECEMBER 31, 2023, 2022, AND 2021*

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### **Note 6—Notes and denominational accounts**

The Program offers notes and denominational accounts which are term and demand unsecured debt obligations. The denominational accounts consist of interest bearing, short and intermediate term debt obligations of the Program held by church organizations.

#### *Notes Payable to Investors:*

The Program has received \$56,925,078 and \$59,587,197 from individual investors as of year-end 2023 and 2022. Interest rates ranged from .45% to 4.41% for fixed rate notes and from 1.19% to 2.23% for variable rate notes at December 31, 2023. Interest rates ranged from .40% to 3.10% for fixed rate notes and from .60% to 1.74% for variable rate notes at December 31, 2022.

New Covenant Trust Company (a subsidiary of the Presbyterian Church (U.S.A.) Foundation) holds a Mission Market Fund with a balance of \$1,831,220 and \$1,943,180 at December, 31, 2023 and 2022, respectively.

The Program has made a general offering of its fixed and adjustable rate term and demand debt securities ("Notes") throughout the 50 states, the District of Columbia and Puerto Rico. The general offering is renewed as required in the various jurisdictions on an annual basis. The offering amount may be issued during each offering period in any one or more of the types of Notes, subject to any limitations thereon, as described in the Program's Offering Circular for such offering period.

The Program adheres to guidelines established by the North American Securities Administrators Association ("NASAA") in the statement of policy regarding church extension fund securities related to the general offering of the notes to investors. The statement of policy provides financial guidelines to states and provinces related to the selling of these notes. The guidelines require the Program to maintain a liquidity ratio (cash, cash equivalents, short-term investments, and unused portions of lines of credit to outstanding notes payable) of at least 8% (with lines of credit not exceeding 2%), a capital adequacy ratio (net assets without donor restrictions to total assets) of at least 5%, coverage ratio of available cash (normal operating activities, liquid assets, loan principal repayment, sale of notes, and other funding sources) as compared to cash redemptions of notes exclusive of denominational accounts of at least one to one (1:1), no excessive loan delinquencies (less than 10%), positive change in net assets, less non-recurring or extraordinary item, for at least three of the last five years, and limits senior secured debt to a maximum of 10% of total assets. As of December 31, 2023, the Program is in compliance with the guideline requirements.

#### *Denominational Accounts:*

The Program has received commitments to invest from the PC (U.S.A.) and the Presbyterian Church (U.S.A.) Foundation (the "Foundation") since June 1999. These commitments were renewed in 2019 and total \$20,000,000. The commitments run for five years and ten years respectively and are invested in increments of \$500,000 by the entities when requested by the Program. The term of the investment can be from six months to five years and is decided by the entity. Upon maturity of any individual investment, and if within the period covered by a commitment to invest, the Program can request that the investment renew for a term selected by the entity.

The current commitments, effective May 1, 2019, from PC (U.S.A.) and the Foundation are commitments to invest up to \$10,000,000 each, over a five-year period and a ten-year period, respectively, in short and intermediate term denominational accounts. Currently \$10,000,000 of the PC (U.S.A.) commitment and \$8,000,000 of the Foundation commitment are in denominational accounts with the Program. Of these denominational accounts, \$5,477,108 from the PC (U.S.A.) and \$7,000,000 from the Foundation mature in 2024.

**PRESBYTERIAN CHURCH (U.S.A.) INVESTMENT AND LOAN PROGRAM, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**

DECEMBER 31, 2023, 2022, AND 2021

**Note 6—Notes and denominational accounts (continued)**

At December 31, 2023 and 2022, total combined denominational accounts received from PC (U.S.A.) and the Foundation were \$22,614,210 and \$22,426,223. The Program had also received \$21,155,748 and \$23,151,808 from Synods and Presbyteries and \$191,734 and \$188,488 from the Presbyterian Publishing Corporation at December 31, 2023 and 2022. Interest rates ranged from .75% to 3.93% for fixed rate denominational accounts and from 1.19% to 2.23% for variable rate denominational accounts at December 31, 2023. Interest rates ranged from .40% to 3.20% for fixed rate denominational accounts and from .75% to 1.74% for variable rate denominational accounts at December 31, 2022.

The scheduled maturities of Notes Payable and Denominational Accounts for the next five years were as follows:

	<b>Notes Payable</b>	<b>Denominational Accounts</b>	<b>Total</b>
2024	\$ 29,370,601	\$ 23,209,939	\$ 52,580,540
2025	8,669,195	9,846,012	18,515,207
2026	6,548,497	2,752,630	9,301,127
2027	3,304,458	762,923	4,067,381
2028	890,059	790,165	1,680,224
	<u>\$ 48,782,810</u>	<u>\$ 37,361,669</u>	<u>\$ 86,144,479</u>

Additionally, at December 31, 2023 and 2022, the Program had \$9,973,488 and \$13,070,839 in Mission Market Fund notes and \$6,600,023 and \$8,651,045 in Mission Market Fund denominational accounts, which have no stated maturity.

During 2023 and 2022, proceeds from the issuance of Notes Payable totaled \$6,299,635 and \$6,347,449; and interest expense on Notes Payable that was compounded to the Notes Payable was \$880,065 and \$599,334; and \$9,953,779 and \$10,641,901 in Notes Payable were redeemed in 2023 and 2022. Also, during 2023 and 2022, proceeds from Denominational Accounts equaled \$997,109 and \$7,582,006; and interest expense on Denominational Accounts that was compounded to the Denominational Accounts was \$516,507 and \$276,278; and \$3,318,443 and \$5,438,604 of Denominational Accounts were redeemed.

The Program renewed one unsecured line of credit with PNC Bank during 2023. The available balance of this line of credit is \$3,000,000. As of December 31, 2023 and 2022, no amounts were borrowed on this line. The line bears an interest rate equal to the sum of the daily secured overnight financing rate as administered by the Federal Reserve Bank of New York ("SOFR") plus 150 basis points, and a maturity date of September 30, 2024.

**PRESBYTERIAN CHURCH (U.S.A.) INVESTMENT AND LOAN PROGRAM, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**

DECEMBER 31, 2023, 2022, AND 2021

**Note 7—Operating leases**

The Program has applied the requirements of ASU 2016-02, *Leases (Topic 842)* and all subsequent ASUs that modified Topic 842. The Program's lease agreement in which Topic 842 has been applied is for an office space lease with a related party. The Program has one non-cancelable operating lease for its Louisville office space. For operating leases, the lease liability is recorded at the present value of the unpaid lease payments discounted at the discount rate for the lease established at the commencement date. Regarding the discount rate, the Program utilized the risk-free rate at the commencement date over a similar term. Right-of-use ("ROU") assets represent the Program's right to use an underlying asset for the lease term. ROU assets are measured at the commencement date as the amount of the initial lease liability, adjusted for lease payments made to the lessor.

The following table summarizes the activity of the Program's operating ROU asset during the year ended December 31, 2023:

Beginning balance, January 1, 2023	\$ 370,681
Amortization of operating ROU assets	(68,463)
Ending balance	<u>\$ 302,218</u>

The table below summarizes other information related to the Program's operating lease:

Cash paid for amounts related to operating leases	\$ 80,848
Total operating lease costs	81,864
Weighted-average remaining lease term (years)	4.00
Weighted-average discount rate	3.94%

The following table summarizes the maturity of the remaining operating lease liability as of December 31, 2023:

	<u>Amount</u>
2024	\$ 80,848
2025	80,848
2026	83,375
2027	<u>83,375</u>
Total lease payments	328,446
Less: imputed interest	<u>(25,214)</u>
Operating lease liability	<u>\$ 303,232</u>

**PRESBYTERIAN CHURCH (U.S.A.) INVESTMENT AND LOAN PROGRAM, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**

DECEMBER 31, 2023, 2022, AND 2021

**Note 8—Loan commitments**

Upon approval of the loan applications, the Program issues 180-day letters of commitment to fund future loans. As of December 31, 2023, there were five variable rate commitments outstanding in the amount of \$2,106,368. Management expects that these loans will be closed before these commitments expire. As of December 31, 2023, there were \$9,364,713 of undisbursed construction loan advances. As of December 31, 2022, there were seven variable rate commitments outstanding in the amount of \$1,541,600 and \$2,249,179 of undisbursed construction loan advances.

In April 2020, the Program applied for and received a Paycheck Protection Program ("PPP") loan under the CARES Act of \$296,900 from the U.S. Small Business Administration ("SBA") as a result of the coronavirus pandemic. During the fiscal year 2021, \$294,265 was forgiven, and is included in miscellaneous income in the 2021 statement of activities and changes in net assets, and \$2,635 was repaid. In accordance with the related PPP loan guidelines, the SBA reserves the right to audit any PPP loan at any time during the process, including after the loan is partially or fully forgiven and the Program has been legally released. While no assurance can be provided that the forgiveness will not be adjusted by a potential future audit, the Program believes they fully met all requirements for loan forgiveness.

**Note 9—Employee benefits**

The Program participates in the benefits plan of Presbyterian Church (U.S.A.), which is a "church plan" administered by the Board of Pensions of Presbyterian Church (U.S.A.). The benefits plan provides pension, death, disability and medical coverage. As of December 31, 2023 and 2022, the funded status of the Plan was 157% and 150%, respectively. The Program has no interest in either the net assets, or the accumulated benefit obligations of the plan. The Program pays a minimum of 90% of the cost of the benefits plan incurred for its employees which constitutes less than 5% of total contributions to the plan for each of the three years presented. Employees have the option to purchase additional supplemental coverage. There are no collective bargaining agreements in place that require contributions to the Pension Plan of Presbyterian Church (U.S.A.). The Employer Identification Number of the Pension Plan of the Presbyterian Church (U.S.A.) is 23-1352040.

A retirement savings plan is available to employees whereby participants may contribute up to 20% of their compensation, not to exceed government regulated maximum limits.

In addition, the Program makes contributions to a separate tax deferred account designed to provide equalization of the impact of tax differences between clergy and exempt lay personnel. The Program pays an amount based upon a calculation of historical tax differences and salary ranges.

The Program's expense for the plan was:

	<u>2023</u>	<u>2022</u>	<u>2021</u>
Administered by the Board of Pensions:			
Pension & death/disability plan	\$ 119,300	\$ 117,041	\$ 111,280
Major medical plan	216,130	193,306	177,710
Administered by others:			
Retirement and savings plan	67,767	63,485	64,835
	<u>\$ 403,197</u>	<u>\$ 373,832</u>	<u>\$ 353,825</u>

**PRESBYTERIAN CHURCH (U.S.A.) INVESTMENT AND LOAN PROGRAM, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**

*DECEMBER 31, 2023, 2022, AND 2021*

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**Note 10—Related party transactions**

PC (U.S.A.) is the sole member of the Program and provides administrative support to the Program. For the years ended 2023, 2022, and 2021, the Program expensed \$265,032, \$257,316, and \$249,828, respectively, for these services and are included in general and administrative expenses on the statements of activities and changes in net assets.

The Program also paid PC (U.S.A.) \$80,848, \$73,010, and \$70,869 in 2023, 2022, and 2021 for office space. The current lease was entered into on January 1, 2023 for the period from January 1, 2023 to December 31, 2027 (see Note 7). The lease which was effective in 2022 and 2021 was entered into on January 23, 2019 for the period from January 1, 2019 to December 31, 2022.

The Program provides loan administration services for PC (U.S.A.) Foundation, such as loan origination, documentation, and servicing. The Program is paid a fee for such services. The fees paid by PC (U.S.A.) Foundation were \$1,058,460, \$978,240 and \$929,341 in 2023, 2022, and 2021, respectively, and is included in administrative service fee on the statements of activities and changes in net assets.

The Program has entered into loan transactions with church organizations with which directors and officers are members or affiliates. Total loans to these organizations were \$3,062,257 and \$7,373,463 at year-end 2023 and 2022.

Investments from principal officers, directors, and their affiliates, as well as from church organizations with which directors and officers are either members or affiliates, at December 31, 2023 and 2022 were \$4,662,216 and \$4,814,561.

The Program originates loans with which the Board of National Missions, a constituent corporation of the PC (U.S.A.) Foundation, routinely participates. At year end 2023 and 2022, loan participations sold to the Board of National Missions totaled \$31,247,667 and \$29,834,023, respectively.

**PRESBYTERIAN CHURCH (U.S.A.) INVESTMENT AND LOAN PROGRAM, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**

DECEMBER 31, 2023, 2022, AND 2021

**Note 11—Program expenses by function**

The statements of activities and changes in net assets report certain categories of expenses based on natural classifications of the Program. Program activities include one category of "lending and investment services" and the supporting activities include one category of "support services". The table below presents these functional expenses by their natural classification for the years ended December 31, 2023, 2022, and 2021.

	<u>Program</u> <u>Lending and</u> <u>Investment</u> <u>Services</u>	<u>Supporting</u> <u>Support</u> <u>Services</u>	<u>Total</u>
<b>2023</b>			
Salaries and benefits	\$ 1,156,891	\$ 519,762	\$ 1,676,653
General and administrative	412,453	280,124	692,577
Professional services, registration and filing fees	200,270	95,513	295,783
Total operating expenses	<u>\$ 1,769,614</u>	<u>\$ 895,399</u>	<u>\$ 2,665,013</u>
<b>2022</b>			
Salaries and benefits	\$ 1,173,350	\$ 527,157	\$ 1,700,507
General and administrative	308,273	318,067	626,340
Professional services, registration and filing fees	192,645	81,978	274,623
Total operating expenses	<u>\$ 1,674,268</u>	<u>\$ 927,202</u>	<u>\$ 2,601,470</u>
<b>2021</b>			
Salaries and benefits	\$ 1,134,342	\$ 509,632	\$ 1,643,974
General and administrative	228,003	233,969	461,972
Professional services, registration and filing fees	197,542	62,592	260,134
Total operating expenses	<u>\$ 1,559,887</u>	<u>\$ 806,193</u>	<u>\$ 2,366,080</u>

Directly identifiable expenses are charged to the applicable programs and supporting services. The allocations of certain categories of expenses attributable to more than one program or supporting function are based on the reasonable allocation of time for each Program employee to that program activity or supporting activity (salaries and benefits expenses).

**PRESBYTERIAN CHURCH (U.S.A.) INVESTMENT AND LOAN PROGRAM, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**

*DECEMBER 31, 2023, 2022, AND 2021*

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**Note 12—Liquidity and availability**

The Program's financial assets available within one year of the statement of financial position date for general expenditure are as follows:

	<u>2023</u>	<u>2022</u>
Cash and cash equivalents	\$ 4,958,971	\$ 5,807,919
Certificates of deposit and investments (due in one year)	3,311,252	5,213,581
Loans receivable (due in one year)	6,336,038	6,698,198
Accrued interest receivable	490,956	510,325
	<u>\$ 15,097,217</u>	<u>\$ 18,230,023</u>

The investment portfolio provides a source of liquidity that could be utilized if necessary. It is the Program's policy to maintain at all times an aggregate and reserve liquidity, comprised of cash, cash equivalents, readily marketable securities and immediately available funds through a line of credit, equal to at least 8% of the Program's principal balance of all outstanding Notes and Denominational Accounts to provide for cash requirements of the Program as well as reserve liquidity. The Program's line of credit is for \$3 million (see Note 6).

Presbyterian Church (U.S.A.) Investment and Loan Program, Inc.  
 100 Witherspoon Street  
 Louisville, Kentucky 40202-1396

**SUBSTITUTE W-9 INSTRUCTIONS**

**PURPOSE OF SUBSTITUTE W-9**

The Presbyterian Church (U.S.A.) Investment and Loan Program (the “Program”) is required to obtain your correct taxpayer identification number in order to report to the IRS interest paid to you. The Program (as any other payer of interest or dividends) must withhold 24% of the interest paid if you fail to furnish the Program with your correct taxpayer identification number or if you fail to sign the backup withholding certifications on the application accompanying the Offering Circular. This is referred to as backup withholding.

**BACKUP WITHHOLDING**

You are subject to backup withholding if:

- (1) You fail to provide the Program with your taxpayer identification number, or
- (2) The Internal Revenue Service notifies the Program that you furnished an incorrect taxpayer identification number, or
- (3) You are notified by the Internal Revenue Service that you are subject to backup withholding, or
- (4) For a Note purchased after December 31, 1983, you fail to certify by signing this form that you are not subject to backup withholding under (3) above, or fail to certify your taxpayer identification number.

**IRS PENALTIES**

Certain civil and criminal penalties may be imposed if you:

- (1) Fail to furnish your correct taxpayer identification number, or
- (2) Fail to report properly any portion of any includible payment of interest or dividends on your tax return, or
- (3) Provide false information with respect to backup withholding, or
- (4) Falsify certifications or affirmations.

**INVESTORS EXEMPT FROM BACKUP WITHHOLDING**

Investors specifically exempted from backup withholding on all payments include organizations exempt from tax under Section 501(a), such as a member congregation of Presbyterian Church (U.S.A.). However, such Investors are still required by the Program to complete and sign the application in order to avoid erroneous backup withholding. Religious, charitable, educational organizations or trusts must provide their employer identification number.

**GUIDELINES FOR DETERMINING THE PROPER TAXPAYER IDENTIFICATION NUMBER TO PROVIDE**

<b>Note Issued to Following:</b>	<b>Give the SOCIAL SECURITY number of:</b>	<b>Note Issued to Following:</b>	<b>Give the EMPLOYER IDENTIFICATION number of:</b>
1. An individual	The individual	8. Valid trust, estate or pension trust.	Legal entity
2. Two or more individuals (joint tenants with right of survivorship).	The actual owner of the Note, or if combined funds, the first individual on the account.	9. Corporation or LLC electing corporate status on IRS Form 8832 or Form 2553	The corporation
3. Custodian account of a minor (Uniform Gift to Minors Act).	The minor.	10. Association, club, religious, charitable, educational, or other tax-exempt organization.	The organization
4. Note in the name of guardian or conservator for a designated ward, minor or incompetent person.	The ward, minor or incompetent person.	11. Partnership or multi-member LLC	The partnership
5. a. The usual revocable trust (grantor is also trustee).	The grantor-trustee.	12. A broker or registered nominee.	The broker or nominee.
b. So-called trust account that is not a legal or valid trust under state law.	The actual owner.		
6. Sole proprietorship or disregarded entity owned by an individual.	The owner.	13. Grantor trust filing under the Form 1041 Filing Method or the Optional Form 1099 Filing Method 2 (see Regulations under section 1.671-4(b)(2)(i)(B))	The trust
7. Disregarded entity not owned by an individual.	The owner.		